

HTET NAING TUN

SALESMAN



PROFILE

Experienced Mobile Phone Sales Representative passionate about helping customers find the right phone. Skilled at meeting sales goals, explaining complex features clearly, and creating a welcoming store environment.

EDUCATION

YP Education (2023 Dec - 2024 Feb)

- Abroad job preparation course
- Food and Beverages (Theory and Practical)
- Front Office (Theory and Practical)
- Hospitality English

High school (2014 - 2015)

- Pass high school with two distinctions

SKILLS

- Minimum of 2 years of experience in retail sales
- Strong communication, interpersonal, and customer service skills.
- Ability to learn quickly and retain product knowledge.
- Process sales, manage inventory, and access customer data using the POS system.
- Excellent time management and organizational skills.
- Easily adaptable

EXPERIENCE

INTERNSHIP WAITER AT ESKALA HOTEL AND RESORT (2024 Feb - 2024 Mar)

- Greet guests warmly, make eye contact, and seat them according to their preferences.
- Be a menu expert! Explain dishes, highlight specials, and answer questions with confidence.
- Accurately capture customer orders and relay them clearly to the kitchen staff. Serve food and drinks
- Serve food and drinks attentively, ensuring presentation and temperature are perfect. Handle bill payments
- Maintain a clean and hygienic dining environment, adhering to health regulations.
- Offer excellent customer service

SALE STAFF AT MOBILE PHONE COMPANY (2019-2020)

- Ask open-ended questions about budget, usage, and desired features.
- Create a welcoming and friendly atmosphere. People trust salespeople they feel comfortable with.
- Clearly explained technical features, plans, and accessories.
- Handled customer transactions (cash, credit card, activations, setups).
- Contributed to a positive team environment, collaborating effectively with colleagues to achieve shared goals.
- Built strong customer relationships, leading to repeat business and referrals.
- Contributed to store inventory management, maintaining stock levels and assisting with stock orders.
- Utilized a POS system to process sales, manage inventory, and access customer data.

REFERENCES

Htoo Nilar Kyaw (HR)

htoo.n.k96@gmail.com

+959421140321

Victor (Bar Supervisor)

victoraungmyint1988@gmail.com

+959401646755

CONTACT

 +971583046827

 htetnaingtun808@gmail.com

 Ajman - United Arab Emirates