

**Name:** **TSAFACK SEVERIN MUFU**

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**Nationality:** Cameroonian

**Mobile .No:** +971557691893

**Visa type:** DUBAI RESIDENCE



## **PERSONAL PROFILE**

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I am a motivated person with a drive to be an asset to an employer, my personal traits include:

- Good human relation skills
- Good writing and communication skills
- Able to work under pressure
- Good analytical skills
- High sense of integrity
- Adaptable to different environment

## **EDUCATION**

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**ORDINARY LEVELS (O/L) at G.S.S** **2005-2010**

**ADVANCED LEVELS (A/L):** **2010-2012**

**NATIONAL POLITECNIC BAMENDA:** **2012-2013**

**HND (Higher National Diploma) in ACCOUNTANCY:** **2013-2014**

Basic Education Certificate

## **PROFESSIONAL EXPERIENCE**

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### **Santa Lucia Bonamoussadi (DOUALA CAMEROON)**

- Direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate the Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the store manager
- Stay up to date with new products/service

## **Sales officer**

### **Santa Lucia Bonamoussadi (DOUALA CAMEROON)**

- Responsible for searching new clients and increasing our client base
- Responsible for our product activation and explanation of our attractive services to new client
- Convincing non clients to choose us and any of our product
- Responsible for radio promotions and good advertising strategies

### **SALESMAN (RUE MARCHE CENTR DOUALA NEWBELL 17474)**

- Reach out to existing and potential customers to present our product and service offering
- Learn details about our product and service offerings
- Address any questions or issues customers may have
- Communicate with customers to understand their requirements and need
- Offer solutions based on clients' needs and capabilities
- Direct prospects and leads to the sales team
- Keep an updated customer database
- Always strive towards meeting sales quota
- Update client records

## **DUBAI EXPIRIENCE;**

### **SALESMAN IN DUBAI : (AJMAN) BIN EISSA CAR SEAT OPHOLSTERY 2014-2016**

### **SALESMAN IN DUBAI : (AJMAN) BIN EISSA CAR SEAT OPHOLSTERY 2019-2020**

- Purchase, coordinate sales
- Provide statement of account
- Report to the Albab
- Control stock cards and established contacts with new suppliers
- Evaluation of business performance over time and space
- Provide investment advices to the Albab to permit him makes informed investment

## **AGC ASSURANCE DU CAMEROUN**

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**Commercial:** Prospect potential customers, increase clients portfolio

**Production:** type insurance in the mercure software, printing contracts and certificates of insurance subscribers, Accounting of daily receipts

## **SPECIAL SKILLS**

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- Microsoft Office
- Mercure

## **HOBBIES**

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- Taking adventures
- Site Seeing
- Tab
- Reading

## **LANGUAGE SPOKEN**

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- ENGLISH (100%)
- FRENCH (100%)