



## **Imran khan**

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**Mob: - +971 524696530**

### **Professional Summary**

I look forward to associating myself with an organization, where there is an opportunity to share, contribute and upgrade my knowledge, Development of self and organization served. To obtain a challenging position in a growing and progressive organization and use my theoretical and practical knowledge for personal and organization growth.

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### **Work Experience**

**MILLS TRADING LLC (DUBAI)**

**ASWAAQ GROUP**

**GIANT GROUP**

**GRANDIOSE GROUP**

#### **As Sales Executive**

OCT 2021 TO DEC 2023

- We are the supplier for Outdoor Camping and Garden fertilizers across the UAE.
- Managed customer product and service queries, resolving effectively and efficiently.
- Develop successful client partnership through outstanding level of service.
- Promoting continued customer loyalty and managing customer lines for minimum times and satisfaction.
- Worked energetically to maintain efficient operation during peak trading hours.
- Provided service with a smile, advice to best meet customer's needs.

#### **BTB GENERAL TRADING LLC (DUBAI)**

**AS A SALES**

NOV 2012 TO AUG 2017

- Trade for all types of Home Appliances through Carrefour and union Co op society.
- Responsible for following up and collecting cash from Sales points & Location and handing over to the finance department.
- Arranged and maintained product display on shelves.
- Making follow up calls to ensure customer satisfaction.
- Showcased product features to customers and discussed the Goods.

## **ORIENTAL HOUSE TRADING EST (SHARJAH-UAE)**

AS SALES EXECUTIVE

JULY 2007 TO OCT 2012

- Trade supplier for campaigns and House Equipment across UAE.
- Work with sales management to develop and execute prospecting campaigns for target market sectors.
- Work with the management team to develop a strategic plan for assigned products and develop a current product and pipeline analysis for assigned products.
- Gather market intelligence, provide feedback to management and make recommendations on margin adjustments.
- Work with sales management to develop and execute sales plans for target market sectors across the portfolio of solutions.

## **Education**

- Intermediate from Gandhi High School (India)

## **Fundamental Basic Computer**

- MS-OFFICE
- MS Word, MS Excel, Internets Outlook

## **Personal profile**

**Date of birth – 05, Feb, 1985**

**Language Known – Fluently English, Hindi, Urdu and Basic Arabic**

**Driving License – UAE Driving (12 Years' Experience)**

**Permanent address – 26/ Rai Charan Ghosh Lane Tiljala (Kolkata-39)**