



AMEER V

SALES & MARKETING EXECUTIVE

+971569804173

ameerv09@gmail.com

UAE

EDUCATION

BACHELOR OF BUSINESS MANAGEMENT

Kannur University
2014-2017

SKILLS

- Customer relationship
- Negotiation
- Interpersonal skills
- Excel
- Organization skill
- Product knowledge
- Active listening
- Leadership
- Confidence
- Problems solving
- Time management
- Sales leadership
- Attention to detail
- Adapt to change
- Communication
- Team management

LANGUAGE

- English (Write,read, speak)
- Hindi (Write,read, speak)
- Arabic (Write,read)
- Malayalam (Write,read, speak)

WORK EXPERIENCE

MARKETING EXECUTIVE

RV Traders (Unilever Limited distribution company) | Iritty, Kerala, India

2019 - 2023

- Building and maintaining strong relationships with clients to understand their needs and provide solutions.
- Creating and delivering compelling presentations to showcase products or services to potential clients.
- Negotiating terms, prices, and agreements to close deals that benefit both the client and the company.
- Setting and meeting sales targets to contribute to the company's overall growth and profitability.
- Generating regular reports on sales performance, forecasting, and market analysis to keep the management informed.

2018 - 2019

MERCHANDISER

Al Oufuq Alwadhiah Trading LLC. Oman

- Ensuring products are strategically placed to maximize visibility and sales.
- Setting and updating product prices in accordance with company policies and market trends.
- Creating appealing displays to attract customers and enhance the overall shopping experience.

BUSINESS DEVELOPMENT OFFICER

2017 - 2018

Southern Dental Corporation | Bangalore, India

- Presenting information about new products or services to dentists through in-office demonstrations or trade shows
- Explaining products to clients and providing them with information about their dental health needs
- Creating positive, long-lasting relationships with current and potential clients

REFERENCES

Syed Ahmed

TSO, Hindustan Unilever Limited

Phone: +919742970143