



# LORNIE ABAÑEZ

## SALES REPRESENTATIVE

### PROFILE

Can work with minimum supervision and highly organized, hardworking, and highly motivated & self-driven individual, looking for a responsible position to gain practical experience while aiming to deliver customer satisfaction and provide existing customers with exceptional support

### EDUCATION


**Computer Secretarial with Office Management**

***Hitech Institute of Technology***

***General Santos City/1996-1998***

 (+971)052-288-2159

 gonzagalornie@gmail.com

 1406 EAST TOWER,  
JAMAL ABDUL NASSER ST.,  
AL MAJAZ 2, SHARJAH, UAE  
P.O box 61130

### LANGUAGES:

ARABIC

ENGLISH

FILIPINO

### PERSONAL SKILLS:

COMPUTER DATA ENCODER

WAREHOUSE ORGANIZING

QUALITY CONTROLLING

TIME MANAGEMENT

TEAM PLAYER

FAST LEARNER

10/07/21-  
30/07/23

**Sales Representative, All Day Supermarkets  
Al Warqa, Dubai**

- Selling good and quality products and services to customers, and initiating good active listening with negotiation skills.
- Develop innovative strategies to achieve sales goals, as well as make meaningful connections with customers and ensure that they are satisfied and have adequate care while making a purchase.

2019-2021

**Child Caregiver, Nad Al Shebba 4, Dubai**

- Preparing and giving meals, bathing and dressing children

2014-2018

**House Helper, Jeddah, Saudi Arabia**

- Providing regular housekeeping and responsible in maintaining cleaning and sanitizing all household areas.

2010-2013

**Quality Controller, BM Foods Inc. Philippines**

- Inspects and checks the quality of incoming and outgoing material as well as the production SOP's, and provide support in preventing mistakes or defects or recalls in our manufactured product.
- Enhance the product quality and reduce risks by collecting and analyzing product samples and presenting charts for early error detection.
- Maintain high gain production efficiency and supply and provide high quality products to the clients
- Effective Warehouse organizing for easy product distribution.

2006-2008

**Quality Controller Slicer, Ten Point Inc. Philippines**

- Checks the quality of cut, trim or the preparation of cutting of meat for use or sale in retails.
- Support quality management representative through internal audits.

2002-2005

**Quality Controller/ Checker, Market 2, GSC Fish port, Jobit Aqua  
Marine Products, Philippines**

- Sampling and Checking products and record keeping
- Making sure those products meet a set of standards and proposing improvement to the production process

1999-2001

**Delivery Time Keeper, Maranaw Canning Corp. Philippines**

- Record keeping system to determine the proper withholdings on hours of delivery with NO DELAY strategy.