



SAMRAJ

CONTACT

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✉ samrajnissy@gmail.com

📍 ADNAN KHALIFA BUILDING
AL RIGGA DUBAI

EDUCATION

- **B.Com in Computer Applications**
Mannam NSS College, 2018 - 2022
- **Plus Two**
NGPM Higher Secondary School, 2018
- **SSLC**
AMMHS Karavaloor, 2016

LANGUAGE KNOWN

- Malayalam
- Engilsh
- Tamil

PERSONAL DETAILS

- Date of Birth :17-08-2001
- Marrital Status :Single
- Nationality :India

PROFESSIONAL SUMMARY

Results-driven professional with experience in sales, now seeking a position as an Accountant, Billing Specialist, or Warehouse Assistant. Adept at maintaining accurate financial records, processing invoices, and managing inventory. Known for strong organizational skills and a commitment to efficiency, ensuring smooth operations and timely task completion. An adaptable team player focused on delivering quality results in fast-paced environments.

WORK EXPERIENCE

SALESMAN

RELIANCE TRENDS, JANUARY 2023 - JULY 2023

- **Achieved Sales Targets:** Consistently met and exceeded monthly sales targets by implementing effective sales strategies, resulting in a notable increase in store revenue.
- **Customer Engagement:** Fostered strong customer relationships through personalized service, actively listening to client needs and providing tailored product recommendations, leading to a high level of customer satisfaction.
- **Product Knowledge:** Maintained in-depth knowledge of product features and trends to effectively educate customers, enhancing their shopping experience and driving repeat business.
- **Inventory Management:** Assisted in inventory management, including stock replenishment and visual merchandising, ensuring optimal product availability and presentation.
- **Team Collaboration:** Collaborated with team members to optimize store operations and contribute to a positive work environment, promoting a customer-centric culture.
- **Sales Reporting:** Monitored sales performance metrics and reported on daily sales activities, providing insights for strategic decision-making to improve overall store performance.

SKILLS

- Billing and invoicing
- Financial record management
- Inventory management
- Strong organizational skills
- Attention to detail
- Time management
- Data entry and accuracy
- Team collaboration
- Adaptability in fast-paced enviroments
- Problem-solving abilities

TECHNICAL SKILLS

- MS Office
- Tally