



SANKAR BOSE C

Sales Representative

Objective

To work in a challenging position where my abilities and experiences can be utilized for the benefit of the company with a scope to upgrade my skills for future personal and effective contribution of the organization.

Work Experience

Sales Officer (07/2023 – 12/2023)

(Luker Electric Technologies Pvt. Ltd, Kerala-India).

- ❖ Dealership handling – Collection and execution of orders, payments Coordination of their daily activities.
- ❖ Supporting dealer staff to ensure their daily productivity.
- ❖ Generating business from private projects and governments through sources like Architects, Engineers, Interior designers and Contractors.
- ❖ Appointing new dealers in vacant areas.
- ❖ Analyzing issues from the market & customers.
- ❖ Development of existing dealership.

Area Sales Officer (07/2021 – 07/2023)

(Lamit Roof Tech India Pvt.Ltd, Kerala-India).

- ❖ Selling of Lamit Roofing Tiles
- ❖ Generating business from new customers & exiting customers.
- ❖ Introducing new products to the customers to achieve the sales target accordingly.
- ❖ Coordinate & support the team members for meeting the customers for initiating new business & achieving the sale target.

Relationship Manager (10/2020 – 6/2021)

(Enrich Financial Solution Pvt Ltd, Kerala-India).

- ❖ Selling of Life Insurance, Demat account opening etc.
- ❖ Payments follow up the existing customer for renewal of the policy.
- ❖ Login the policy details in the system.

Relationship Manager (2019-2020)

(Bharti AXA Life Insurance Company Ltd, Kerala-India).

- ❖ Generating business from new customers & exiting customers.
- ❖ Introducing new products to the customers to achieve the sales target accordingly.
- ❖ Payments follow up the existing customer for renewal of the policy.
- ❖ Login the policy details in the system.
- ❖ Coordinate & support the team members for meeting the customers for initiating new business & achieving the sale target.

Sales Executive (2016-2018)

(Sai service Pvt Ltd.(MARUTISUZUKI), Kerala-India).

Education

- ❖ Bachelor Degree(B.com) from M.G Univeristy, Kerala (2013).
- ❖ Diploma from ITI College, Kerala (2010).
- ❖ Higher Secondary Education from Board of Education, Kerala(2008).

Declaration

I solemnly declare that all the above mentioned information is correct to the best of my knowledge and belief.

SANKAR BOSE C

Contact

Address:

Karama - Dubai.

Mobile: +971 522186378

Email:sankarbose9656@gmail.com

Skills

- Good Team Player
- Customer Service Oriented
- Hard- working and dedicated
- Positive Attitude
- Good Communication Skill
- MS Office (Power Point, Word, Excel)

Personal Details

Date of Birth : 11-01-1993

Gender : Male

Marital Status : Married

Nationality : India

Passport No : B6941618

Date of Expiry : 31-10-2033

Visa Status : Visit Visa

Languages: English,Hindi,Malayalam,Tamil