

SARAN RAJ S

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📍 Jebel Ali Industrial Area 1-Dubai

EXECUTIVE SUMMARY

Highly-motivated sales professional with 3 years of experience and I want to be part of your incredible Growth journey and I would be able to add value to the growth of the organization and building a network of referrals to increase sales.

EDUCATION: Bachelor of Commerce with Computer Applications (B.COM CA)

SKILLS & COMPETENCIES

Sales strategy implementation Sales presentation planning Strategic selling skills Customer prospecting & relation Target market data research Product knowledge Team management

WORK EXPERIENCE

PEPS INDUSTRIES PVT LTD (STORE ASSISTANT)

- Assist Inventory, Purchasing and Logistic
- Ensure Products Movement from Suppliers to retails outlets
- Take Inventory and analyze all documentation such as Invoices, bills and other supply documents
- Monitor the stock level and recorder the stock
- Maintained Inventory and Scheduled new shipments when necessary

OPPO MOBILES PRIVATE LIMITED (OCE PROMOTER)

- Focus on customer care and approach the customer to explaining our brand specifications with comparing Different brand
- Spearheaded the prospecting of new customers through referrals from existing clients and sales phone call.
- Offered professional answers and advice to curious clients encouraging them to schedule a visit to the showroom.

BAJAJ FINSERV (CONSUMER DURABLE LOAN)

- Communicated with client in person and virtually to present product and for their loan details.
- To analysis the customer profile and checking original KYC.
- After approve from our finance, explain the customer about our Bajaj Finserv External warrant with Customer Satisfaction.

HDFC BANK (CONSUMER DURABLE LOAN)

- Encourage the customer for our BANK loan special offer and their future benefits
- Explain about our offer and loan detail.
- Processing the EMI through their original KYC and bank details

ADDITIONAL INFORMATION

Passport Number: T0489410

