

Address LUCKY ROUNDABOUT, AJMAN AJMAN

# Contact 0562044085 saranjyothisp1819@gmail.com

**Date of Birth** 12-01-1997

# **PROFILE**

A highly motivated ,result oriented person with a three years experience in sales by an ambition two succeed in a fast environment and effective organizer and a willing team player having capacity to work under pressure. I am looking with excellent leadership, interpersonal communication skill, to be a team member in oriented company

### SKILLS

- ✓ Good communication written and oral skills
- ✓ Excellent conceptual and analytical skills
- ✓ Effective interpersonal skills
- ✓ Cash management
- ✓ Merchandise controll

## **PERSONALITY**

Communicative

**Punctuality** 

Creativity

Organized

### **SOFTWARE SKILLS**

Microsoft Word  $\bigstar \bigstar \bigstar \bigstar \bigstar \bigstar$ Microsoft Excel  $\bigstar \bigstar \bigstar \bigstar \bigstar \bigstar$ 

# PERSONAL PROFILE

Driving License: LMV UAE
Passport: P5871355
Visa Status: Residence Visa
Marital Status: Single
Nationality: India

### **LANGUAGES**

# SARAN JYOTHI SP

SALES EXECUTIVE

### **EDUCATION**

06.2014 - 04.2017

KANNUR UNIVERSITY

**Bachelor of Business Administration** 

06.2012 - 03.2014

HIGHER SECONDARY BOARD OF KERALA

Higher Secondary

### **EXPERIENCE**

11.2023 - present

### AL SAIEE GENERAL TRADING LLC

SALES EXECUTIVE

- Managed client relationship from early stages of sales process through to post sales.
- Built long term relationship with customers and generated referrals from existing clients.
- Generated new leads and maximize revenue.
- Achieved and exceeded sales target in line with the client growth across all product and service.
- Submission of invoices and timely followup for payments with customers.

01.2021 - 11.2023

### AL MADEENA AUTOMATIC BAKERY LLC

**VAN SALES MAN** 

- Delivering purchase orders and informing existing customers of new product.
- Increasing sales by promoting products and analysing competitor behaviour.
- Sighning sales contract, taking purchase order and collecting payments.
- Accounting for the safe and timeous delivery of purchased product.
- Maintaining sales and delivery records as well as meeting sales target.

09.2019 - 12.2020

#### **TCHOITHRAM & SONS**

**MERCHANDISER** 

- Preparing LPO and communicating with vendors
- Receiving stock according to order placed
- Stocking the shelves by following FIFO/FEFO
- Regular expire checking
- Arranging for promotional activities
- Interacting with customers.

### **HOBBY**



Travelling







Sports

