

SAW NEW MAN TOE LWIN

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PERSONAL PROFILE

As an experienced sales associate, I possess a diverse range of skills that make me a valuable asset to any team. With three years of experience in sales, I have demonstrated my ability to deliver exceptional customer service and exceed sales targets. I am a motivated and results – driven individual who thrives in fast paced environments and is passionate about building lasting relationships with customer.

EXPERIENCE

SALES ASSOCIATE (FEB 2022 – NOV 2023) ADDIDAS RETAIL STORE

- Handle daily sales activities and provide excellent customer services
- Help set up marketing display before major buying seasons such as back to school and the holidays
- Assist in stocking the shelves with new products and replacing products that had been moved during the course of the day
- Follow and achieve sales goals on monthly, quarterly and yearly basis
- Comply with inventory control procedures

CASHIER (OCTOBER 2021- DECEMBER 2022) G&G, GRAB AND GO CONVENIENCE STORE

- Manage transactions with customers using cash registers
- Scan goods and ensure pricing is accurate
- Collect payments whether in cash or credit
- Issue receipts, refunds, change or tickets
- Resolve customer complaints, guide them and provide relevant information
- Greet customers when entering or leaving the store
- Maintain clean and tidy checkout areas
- Track transactions on balance sheets and report any discrepancies

EDUCATION

ENGLISH MAJOR, THIRD YEAR

West Yangon University 2018-2020

SKILLS AND COMPETENCIES

Fluent in English and native of Burmese. Critical thinking and problem-solving skills as a team player. Ability to work efficiently and quickly. Keeping calm under pressure. Having the stamina to handle the tough tasks. Teamwork abilities and good communication skills with high standards of professionalism. Good personal hygiene skills and ability to contribute long hours to the process. Active and quick learner.