



SHAFIQUE ALAM

SENIOR BRAND REPRESENTATIVE
14-02-1995



PROFILE INFO

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.



WORK EXPERIENCE



Junior Sales Exicutive In Vivo Mobile India PVT LTD

2016 - 2018

Working as a Vivo Brand Representative for 2 years
Increased territory sales by 20% my first year
through consultative sales approaches and
tenacity in following through sales processes.



Sales Exicutive in Samsung mobile india PVT LTD.

2018 - 2020

Working as a Samsung Brand Representative for 2
years.
Ability to demonstrate products and deliver
effective sales presentations to win new business.



Senior Sales Executive in Dell india PVT LTD.

2020 - 2023

Working as a Senior sales Executive for 3.2 years
Greeting customers and helping them with their
enquiries or concerns as well as Providing excellent
customer service to all customers.



MY SKILLS & EXPERTISE

- Expert knowledge of the selling process and effective sales techniques.
- Excellent communicator and Relationship building skills.
- Pro-active, organised and excellent team player.
- Motivated in a target-driven environment.
- Optimistic and a positive can-do attitude.

MY ACHIEVEMENTS

Employee Of the Month
in 2017

Vivo Mobile India PVT LTD.

Employees of the
Year In 2021

Dell India PVT LTD



CONTACT

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sonapur Near bus stand
Dubai (U.A.E)



EDUCATION



2011 - 2012

10th From
Government Boys
Senior Secondary
school



2013 - 2014

12th in Arts
Government Boys
Senior Secondary
school



LANGUAGE

- Hindi
- English

