

SHAHEEN
KANNATH

Sales Representative



Shaheenahmed7188@gmail.com

0529671912

Dubai , Deira

10-2-1999

Light vehicle liscence (Manual)

Indian

EDUCATION

Bachelor of business administration

Moulana arts and science college

2016 – 2019

Commerce And Business

JM higher secondary school

2014 – 2016

LANGUAGES

| | |
|-----------|---|
| English | <div></div> <div></div> <div></div> <div></div> <div></div> |
| Malayalam | <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> |
| Hindi | <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> |
| Arabic | <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> |
| Tamil | <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> |

SKILLS

- Sales & Customer Relationship Management
- Financial & Sales Data Analysis
- Retail Merchandising & Product Display
- Operational & Process Management
- Market Research & Competitive Analysis

PROFILE

A dynamic and results-driven sales and customer service professional with a strong background in retail, business operations, and customer relationship management. Adept at building relationships, optimizing sales strategies, and analyzing financial data to enhance business growth. A quick learner with a keen ability to grasp technical concepts and adapt to new challenges efficiently. Proven expertise in inventory management, merchandising, and competitive market analysis. Passionate about delivering top-tier customer experiences while driving sales performance and operational efficienc

PROFESSIONAL EXPERIENCE

Sales Executive

Royal Quality Packing, Dubai

2024 – present

Currently leading sales initiatives by building strong customer relationships and tailoring service offerings to meet individual needs. Skilled in analyzing sales data, studying competitors, and developing innovative sales strategies to drive business growth. Proficient in financial transactions, including handling cash, card, and cheque payments, ensuring seamless operations.

Retail Associate

Adnoc Oasis , Rasalkhaima

2022 – 2024

Provided exceptional customer service in a fast-paced retail environment, assisting customers with product selection and ensuring smooth transactions. Responsible for organizing and displaying products in an appealing manner to boost sales. Handled store opening and closing procedures, including financial reconciliation and security checks, ensuring efficient daily operations.

Sales Executive

MY G Mobile Store

2018 – 2021 | Malappuram, India

Played a pivotal role in identifying customer requirements and recommending suitable products to enhance sales. Excelled in driving revenue growth through effective upselling techniques, customer loyalty programs, and strategic merchandising. Maintained well-organized store displays to create an engaging shopping experience while managing stock levels efficiently.

ACHIEVEMENTS & RECOGNITIONS

Best Upseller

Awarded Best Upseller in the Northern Region for outstanding sales performance.

Best Customer Experience

Recognized for delivering the Best Customer Experience in previous roles.

DECLARATION

I hereby declare that the information provided is true and correct to the best of my knowledge.