

SHAHID PANIKKAVEETIL MAJEED

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Highly motivated determined to achieve company goals optimize business sales and support company direction seeking to optimize team potential through management training promotion of best practices and encouraging a self motivated attitude

OBJECTIVES

To be able to work with multi national company that utilize my skills knowledge and attitude

To offer my dedication to an organization that will build my interest and experience

PERSONAL DETAILS

Nationality: India

Date of birth: 2/04/1996

Visa : Employment visa

Have valid UAE driving license
(manual)

EDUCATION

Higher secondary

Diploma

IT SKILLS

MS office (word excel and power point)

LANGUAGE

English

Hindi

Arabic and Malayalam

PROFESSIONAL EXPERIENCE

- **LULU HYPERMARKET IN SHARJAH (SALES MAN & CUSTOMER SERVICE 4YEARS)**
- **ABC CARGO AND COURIER SERVICE (1 YEAR)**
- **TRANSGAURD GROUP,**
DRIVER,
Working in Dubai airport under Emirates engineering SDG (spare delivery group)
6 months experience.

Job responsibilities

- Understand customer needs and offer solutions and support.
- Organize and coordinate sales representative's schedules.
- Research potential leads from business directories, web searches, or digital resources.
- Recruit, hire, and train new sales representatives.
- Receive and report on all sales leads.

C 7 Gent Garments (sales man)

Job responsibilities

- Handled in sales duties starting from customer greeting to presenting the company products using the sales technique
- Handling customer request and complains
- Maintain good customer relations
- Conducted inventory activities as per company schedule

DECLARATION

I hereby declare that all my above details are best known for my knowledge and belief