

#### CONTACT

- AL-KARAMA, DUBAI (United Arab Emirates)
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#### PERSONAL DETAILS

Date of Birth : 07<sup>th</sup> May 1993

Gender : Male

Nationality : Indian

Marital Status : SINGLE

#### **PASSPORT DETAILS**

Passport No: W1926063

Date of Issue : 12 Jul 2022

Date of Expiry: 11 Jul 2032

Visa Status : Visit Visa

## **LANGAUGES**

- English
- Hindi
- Arabic
- Malayalam

# **SHAHIDH ALI**

## **PROFESSIONAL SUMMARY**

To Pursue my career in a company that makes full utilization of my initiative, to work as part of team to assume responsibilities and implement ideas and to use my abilities to contribute to the development and growth of the organization and work to the very best of my abilities and be an asset to the organization.

## **WORK EXPERIENCE**

#### Sales Assistant

06 Years

Al Fahood Supermarket, Doha-Qatar

### Job Description: -

- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals.
- Managing the sales process through specific software programs.
- Building and maintaining a CRM database.
- Meeting daily, weekly, and monthly sales targets.
- Participating in sales team meetings.

## **EDUCATION**

- Higher Secondary
- ❖ High School

## PERSONAL ASSESMENT

- ✓ Flexibility, adaptability and the willingness to learn new skills
- Excellent communicator with the unique to work alone or in team
- ✓ Ability to deal with sensitive people management issues Effectively

## **DECLARATION**

I hereby declare that all the details mentioned above are true to the best of my knowledge. If given a chance I would perform my task to the utmost level. I hope you would accept my application and offer me a chance to serve your esteemed organization.

## **SHAHIDH ALI**