

SHAILESH JETHANI

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As a seasonal Retail sales Executive with a solid track record spanning over 12 years, I honed my driving client satisfaction and cultivating robust relationship. My Professional journey is marked by a steadfast commitment to excellence and a strong work ethic, which I am keen to contribute to your esteemed team. With a focus on delivering exceptional service, I am poised to bring a blend of professionalism and courtesy to every interaction, ensuring that your brand's reputation for excellence is upheld.



Experience

09/2012 to Present

Retail Sales Executive

Fashion Group L.L.C., Bur Dubai, U.A.E.

- Listening to customer requirements and presenting appropriately to make sales.
- Contacting customers and potential customers over calls, emails, and even in person.
- Handling and resolving client queries and complaints.
- Negotiating on price, costs, delivery and specifications with buyers and managers.
- Reviewing your own sales performance, aiming to meet or exceed target.
- Meeting with clients virtually or during sales visits.
- Maintaining accurate records.
- Reviewing sales performance.
- To maintain paperwork for the prospect converted to clients.
- Explaining the requirements to the concerned the requirements to the concerned delivery team in order to fulfill the client requirements on time as per their priority order.

Declaration

I hereby declare that the above stated information is true to the best of my knowledge & belief. I request the concerned authorities to provide me a chance to prove the best of myself.

Highlights

- Management Skills
- Revenue generation
- Hard working
- Effective marketing
- Client Focus
- Operability and commitment
- Ability to motivate staff and maintain good relations.
- Resistance to stress
- Good manners
- Team Worker

Education

B. Com (Vyas college of commerce (JNVU), Jodhpur, Rajasthan. 2012

Personal Details

- D.O.B – 20th Dec 1993
- Father Name: Manohar Jethani.
- Marital Status: Married
- Nationality: Indian
- Religion: Hindu (Sindhi)
- Jodhpur, Rajasthan, India.

Language Known

- English, Arabic, Persian, Hindi, Sindhi (Native) & Gujarati

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