



SHAMIL KASIM

STORE MANAGER

CONTACT

+971554073150

Shamilkasim312@gamil.com
Shamilkazim312@gmail.com

AIQUOZ | DUBAI

EDUCATION

APRIL-2010
CENTRAL INDIA BOARD OF HIGH
SCHOOL

- PLUS TWO|HIGHER SECONDARY

MARCH-2008
JNGHSS | PUDUCHERRY

- SSLC | HIGH SCHOOL

SKILLS

- Leadership
- Communication
- Problem solving
- Sales and Marketing
- Inventory Management
- Customer service
- Team building
- Time Management
- Adaptability

LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Malayalam (Fluent)

PROFILE

Results-oriented and seasoned store manager with a proven track record of driving sales, optimizing operational efficiency and delivering an exceptional customer experience. Adapted at leading and motivating teams to achieve and exceed sales targets. Demonstrated expertise in inventory management, staff development and strategic planning. Known for fostering a positive work environment, implementing cost effective solutions and ensuring seamless day-to-day operation. Committed to enhancing the overall performance and profitability of the retail environment through effective leadership and strategic initiatives

WORK EXPERIENCE

ALLDAY MARKET | DUBAI UAE

2013-2023

Store Manager

- Led the team of 16 employees, fostering a positive work environment
- Successfully managed all aspects of store operations, including staff supervision inventory control and customer satisfaction
- Achieved and exceeded Monthly sales targets consistently by implementing strategic sales initiatives
- Conducted regular performance reviews and provided constructive feedback to enhance team performance
- Implemented visual merchandising strategies to enhance the store's aesthetic appeal
- Oversee receiving orders and stock control
- Taken care and sort out the complaints and feedbacks of online delivery partners
- Implement security measures to prevent theft and loss of merchandising

DAYMART HYPERMARKET | KERALA, INDIA

JULY 2023-DEC 2023

Store Manager

- Overseeing daily operations
- Maintain Store manager checklists
- Deals with customer complaints
- Staff management
- Stock Replenishment
- Conducting Daily meeting with staff to assign duties and product targets
- Implementation of promotional strategies
- Taken care of visual merchandising by analyzing movement
- Prepared detailed reports on weekly sales figures, presented findings at monthly management meetings.



Date: 18th December 2023
Ref No.HR/EL-02200/12/23

EXPERIENCE CERTIFICATE

To Whom It May Concern:

This is to certify that **Mr. SHAMIL KASIM** was employed with us as **Store Manager** in the Sales Department, from 26th March 2013 up to 02nd July 2023.

During the period of **his** assignment, we found **his** character as satisfactory.

We wish all success in **his** future endeavors.

Allday Minimart L.L.C

Mohammed Thavath
Human Resource General Manager

