

AHAMMAD SHIBILY .P

| MERCHANDISER |

Conducting market research to identify selling possibilities and evaluate customer needs.
Actively seeking out new sales opportunities through cold calling, networking and social media
Setting up meetings with potential clients and listening to their wishes and concerns.





 DUBAI, UAE
 shiblyshibi321@gmail.com
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PERSONAL
Date of Birth : 22/02/2002
Age : 22
Nationality : Indian
Gender : Male


- SKILLS**
- Teamwork & relationship
 - Consistent work history
 - Computer literate
 - Communication skills
 - Strong interpersonal skills
 - Proficient typing skills
 - Adaptive Problem-Solving
 - Time Management

LANGUAGES

English


Hindi


Arabic


Malayalam


WORK EXPERIENCE
DRIVER : MARCH 2022 - PRESENT
SPEED WAY SUPER MARKET, DUBAI
Responsibilities,
➤ Valid Driver License (No: 4254246) with a clean driving record.
➤ Loading and unloading of food products at distribution centers and customer locations.
➤ Maintain accurate journey records for mileage, fuel, and incidents, ensuring efficient reporting and analysis.
➤ Extensive experience in navigating all routes within Dubai, ensuring efficient and timely deliveries.
➤ Excellent knowledge of local traffic regulations and safety protocols.
➤ Performs routine vehicle inspections and maintenance checks, ensuring proper functioning and cleanliness.

ACCOUNTANT : DECEMBER 2020 - MARCH 2022
SPEED WAY SUPER MARKET, DUBAI
Responsibilities,
➤ Managed financial transactions efficiently, ensuring accuracy and compliance.
➤ Analyzed and maintained data, generating reports and insights for business improvement.
➤ Assisted in the creation and negotiation of vendor contracts, securing favorable terms.
➤ Provided exceptional customer service and responded effectively to inquiries.

DRIVE CUM SALESMAN : FEB 2020 - OCTOBER 2020
V-STAR TRADING COMPANY, KERALA, INDIA
Responsibilities,
➤ Successfully executed dual responsibilities as a driver and salesman, combining efficient transportation with effective sales strategies.
➤ Demonstrated exceptional multitasking skills by navigating routes, ensuring timely deliveries, and engaging customers in a professional and persuasive manner.
➤ Achieved and exceeded sales targets by leveraging strong interpersonal and communication skills during client interactions
➤ Maintained a clean and organized vehicle, contributing to a positive brand image and customer satisfaction.

EDUCATION
• Business Technology and Accounting | G-TEC Education | Kerala | 2018
• Higher Secondary Education | GBHSS Malappuram | Kerala | 2015 - 2017

SOFTWARE SKILLS : xeno, MS excel, Tally Prime, Word

I hereby declare that the above stated information is true to the best of my knowledge and belief.