



# SHUHAIL RAHIMAN

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## PROFILE

To pursue a challenging career that provides opportunity for professional growth and learning where my talent and knowledge could be best subjected and utilized for the benefit of the organization and self

## EDUCATION

**Diploma in ACHNP**  
(Advanced certified hardware and networking professional)

IIHT, Bangalore, India  
Mar 2012

**Computer Science**

Kerala State Board Higher Secondary-School, India (+2)  
Mar 2011

## SKILLS

- Social Media Engagement
- Customer Service
- Good Communication
- Time Management
- Team Work
- Microsoft Office

## PERSONAL INFORMATION

Nationality: Indian

Age: 31

Marital Status: Single

## PROFESSIONAL EXPERIENCE

### Sales Representative

Chozen Foods (Happy Group-SLK) , Kerala, India

Period: 1 year 3 months (2021 – 2022)

- Developed sales strategy based on research of consumer buying trends and market conditions.
- Executed local, regional and national marketing and branding initiatives to drive sales within existing and prospective accounts.
- Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.
- Analyse industry and competitor trends to enhance sales strategy.
- Coordinated with purchasing teams to negotiate and secure profitable contracts with key clients.

### Sales Executive

City's Master Chef, Kerala, India

Period : 1 year 2 months (2020 - 2021)

- Meeting with clients virtually or during sales visits.
- Identifying new markets and business opportunities and arranging meetings with potential customers.
- Aiming to achieve monthly target.
- Analysed industry and competitor trends to enhance sales strategy.

### Marketing Executive

Yara Distribution, Kerala, India

Period: 3 year 4 months (2017 -2020)

- Drove improvement across all platforms by refining strategies to reflect latest trends and industry changes.
- Developed and executed marketing programs and general business solutions resulting in increased company exposure, customer traffic and elevated sales numbers.
- Researched industry and marketplace trends to develop marketing solutions and enhance business operations.
- Delivered professional sales presentations, creatively communicating product quality and market comparisons to prospective clients.

Language Known: English, Hindi, Malayalam

Passport No; W2830042

Visa Status: Visit Visa

## **REFERENCE**

Mithun (Happy S.O)

+91 99478 37770

Rajeevan (Happy S.O)

+91 98474 03089

## **Inventory MIS Executive**

Mosons Extractions Kerala, India

Period : 2 year 2 months(2015 -2017)

- Handling / Maintaining Main Stores & Service Stores.
- Arranging materials as per requirement.
- Provide all administration requirements for inventory.
- Visual inspection, quantity and quality check with department personal.
- Identifying hazardous materials and locating in designated safe place.
- Routine physical Inventory count and maintaining Min – Max level of stock.
- Raising Purchase Requisition.