



SHYAM T S

Date of birth: 29/08/1990

Nationality: Indian

Gender: Male

CONTACT

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ABOUT ME

I am an approachable, motivated and confident sales executive with the ability to excel in sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling

WORK EXPERIENCE

06/06/2019 – 10/12/2024 Kottayam, India

SALES AND WAREHOUSE MANAGEMENT UNIVERSAL PAINTS AND MARKETINGS

- order taking from clients
- analysing market trends
- convincing clients for more purchase
- resolve clients issues
- sales and purchase billing
- inventory software management
- stock valuation
- sales promoting

Business or Sector Transportation and storage | **Department** Warehouse distribution and store keeper

13/01/2017 – 22/05/2019 Kottayam, India

STORE INCHARGE THAKIDIYIL COLOR WORLD AND HARDWARE

- store management
- promote and improve sales
- procurement and distribution
- inventory software management
- stock valuation
- b to b and b to c billing
- cash collecting

Business or Sector Other service activities | **Department** Retail sales

14/10/2014 – 28/11/2016 Kochi, India

SALES EXECUTIVE MARUTI SUZUKI POPULAR VEHICLE LTD

- promoting sales
- achieving monthly target in all parameters
- inspecting display vehicles
- conducting test drive
- convince customer for purchase high end models
- advice customers for additional paid fittings
- conducting outdoor display programs

EDUCATION AND TRAINING

04/04/2009 – 06/07/2013 Kadapa, Andhra Pradesh , India

BTECH INFORMATION TECHNOLOGY Madina engineering college

- computer science
- information technology
- mathematics
- electronics
- computer labs

Field of study Information and Communication Technologies | **Level in EQF** EQF level 8 | **Thesis** Save Life Android Approach

11/04/2007 – 17/03/2008 Kottayam, Kerala , India

HIGHER SECONDARY EDUCATION Kerala Higher Secondary Board Of Education

- computer science

- physics
- mathematics
- chemistry

Field of study Information and Communication Technologies | **Level in EQF** EQF level 4

DIGITAL SKILLS

Microsoft Office package: Microsoft Word, Excel, PowerPoint, Access | Installing and operation of Microsoft XP, Windows 7,8 & 10 MS-Office | Invoicing and Inventory Systems | Social Media including Facebook , WhatsApp and Twitter | Internet Services (Internet Email) | Barcode Scanners

COMMUNICATION AND INTERPERSONAL SKILLS

Skills

- sales
- shipping and receiving
- work load prioritisation
- punctual and reliable
- facilities management
- deadline driven
- High level energy
- order preparation
- inventory software management
- products knowledge
- machinery operations
- picking and packing
- pallets jack and forklift operations

LANGUAGE SKILLS

MOTHER TONGUE(S): Malayalam | English | Hindi | Tamil | Telugu