



# SIDHEEK PAREETH KUNJU

## Sales with Merchandiser

### OBJECTIVE

Self motivated hard working and a reliable person with strong leadership skills. Get along well with others and can work as a team player. Complete all job assignments and will stay until the job is finished. And fast learner. Always on time and willing to stay over when needed.

### PROFESSIONAL EXPERIENCE

- I Worked as Sales Executive with CHANCE BUILDING MATERIAL TRADING L.L.C in Dubai for 7 years experience.
- I worked as a Sales Executive with AL FAJAR PERFUMES in Dubai for 2 years experience
- Currently I am working as a Supervisor with Team leader with SANCO ENVIRONMENTAL SERVICE in Dubai for 2 years experience

### RESPONSIBILITIES

- Monitoring sales and identifying any losses or stock wastage
- Working with suppliers and distributors to negotiate prices and order large volumes
- Collaborate with executives, marketers and salespeople to set prices that are good for the market and profit
- Getting to know the customer base and understanding their motivation and sales drivers
- Reviewing customer feedback to predict sales trends and seasonal stock demand
- Briefing staff on stock display and rotation to ensure every space is optimized
- Researching and monitoring industry trends and consumer behavior to anticipate demand and changes in buying patterns
- Making predictions based on sales data, customer feedback and market trends

### EDUCATION DETAILS

- Higher Secondary Certificate

### COMPUTER TRAINING

- DCA

### DECLARATION

I hereby certify that the above particulars are true and correct to the best of my knowledge.

### CONTACT DETAILS

Address:

Dubai, UAE

PHONE NUMBER UAE:

+971 50 220 2127

Mail ID:

sidheekpareeth281@gmail.com

### PROFILE DETAILS

- Nationality : Indian
- Date of birth : 21/05/1976
- Gender : Male
- Marital Status : Married
- Visa Status : Employment

### PASSPORT DETAILS

- Passport No : R6001484
- Issue Date : 26/12/2017
- Expiry Date : 25/12/2027

### LICENSE DETAILS

- License No : 508369
- Issue Date : 03/04/2000
- Expiry Date : 02/04/2025

### LANGUAGES SKILL

- Malayalam (Native)
- English
- Hindi
- Tamil