



SIDHEEQUL AKBAR

Date of birth: 01/06/1994

Nationality: Indian

Gender: Male

CONTACT

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ABOUT ME

I want to give my all efficiency, hard work, and honesty to the organization where I will work and I will try to place that organization on the top.

WORK EXPERIENCE

04/10/2021 – 05/01/2024 MALAPPURAM, India

Sales manager MENDOZA CARS LLP

- Monitors salesperson productivity and performance.
- Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives.
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
- Achieve growth and hit sales targets by successfully managing the sales team.

02/06/2019 – 07/08/2021 MALAPPURAM, India

Sales executive KALLINGAL CARS PVT LTD

- meeting with clients virtually or during sales visits.
- Preparing monthly sales reports and presenting to managers.
- Reaching out the prospects and conducting team meetings.
- Achieving the monthly targets.
- Ensuring high-performance standards.

05/11/2018 – 10/04/2019 Ras Al Khor Industrial Area 2, United Arab Emirates

Warehouse in-charge SANNINE AUTOMATIC BAKERY

- Overseeing receiving, warehousing, and distribution operations.
- Maintaining documentation and keeping accurate records of warehouse activities.
- Ensuring effective and safe use of warehouse equipment.
- Ensuring the safety of staff.

13/12/2016 – 18/02/2018 BANGALORE, India

Operations general manager QOQO BEVERAGES

- Supervising the production team
- Identifying and resolving production issues
- Continuously improving the manufacturing process

EDUCATION AND TRAINING

01/06/2014 – 15/12/2014 CALICUT, India

AUTOMATION SYSTEM ENGINEERING IPCS PVT LTD

Website www.ipcsglobal.com

08/06/2011 – 09/04/2014 MALAPPURAM, India

DIPLOMA IN ELECTRICAL AND ELECTRONIC ENGINEERING MADIN POLYTECHNIC COLLEGE

Website www.tekerala.org

05/07/2009 – 08/03/2011 MALAPPURAM, India

BOARD OF HIGHER SECONDARY EXAMINATION GOVT BOYS HIGHER SECONDARY SCHOOL

Website www.dhsekerala.gov.in

LANGUAGE SKILLS

MOTHER TONGUE(S): MALAYALAM

Other language(s):

English

Listening C1

Reading C2

Writing C1

Spoken production C2

Spoken interaction C1

Hindi

Listening B1

Reading B2

Writing B1

Spoken production B1

Spoken interaction A2

Tamil

Listening B1

Reading A1

Writing A1

Spoken production B1

Spoken interaction B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

COMPUTER

Proficiency of using computer and internet | Microsoft Office package: Microsoft Word, Excel, PowerPoint, Access | Social Media including Facebook, WhatsApp and Twitter | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced | Basic knowledge in Design and photo/video editing.

LEADERSHIP

Detail-oriented Time management | Advanced Critical Thinking | creativity and problem solving

ADDITIONAL INFORMATION

Custom Section

Personal Details

- Father's Name - ALI KV
- Nationality - INDIAN
- Passport Number - M7238175

I hereby declare that the information above is true to the best of my knowledge.

SIDHEEQUL AKBAR KV