

SIDHIQUE KALLINKALTHODIYIL

Sales and Customer Service

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Summary

Experienced professional with a diverse background in security, sales, telesales, and reception. I have developed strong skills in customer service, communication, and problem-solving across various roles. I consistently met targets, built lasting customer relationships, and ensured a safe and secure environment while working as a front desk security officer. I am adaptable, detail-oriented, and always committed to delivering excellence. Seeking a new opportunity to leverage my multifaceted experience in a dynamic organization that offers chances for growth and development.

Skills

- Customer Service skills
- Communication skills
- Problem Solving
- Time Management
- Attention to Detail
- Conflict Resolution
- Sales Techniques
- Relationship Building
- Security Protocols
- Emergency Response
- Data Entry Accuracy
- CRM Proficiency
- Team Collaboration
- Inventory Management
- Multitasking Abilities
- Technical Proficiency

Experience

- Salesman** 2021 - Presently
Shaklan Supermarket LLC, Dubai - UAE
 - Greeting customers and assisting them in selecting products that meet their needs
 - Demonstrating and explaining product features, benefits, and promotions
 - Upselling and cross-selling related products to maximize sales
 - Maintaining knowledge of current sales, promotions, and policies
 - Handling customer inquiries, providing product information, and resolving complaints politely
 - Keeping the sales area clean, organized, and fully stocked
- Salesman cum Junior Accountant** 2019 - 2021
Deuse Men's Wear, Kerala - INDIA
 - Processing cash, credit, and other payment transactions accurately
 - Handling cash, card, and online transactions securely
 - Preparing daily sales reports for management review
 - Assisting in preparing monthly financial reports (sales reports, cash flow reports)
 - Supporting with inventory audits and stock reconciliation
 - Preparing and sending quotations, invoices, and delivery notes
 - Managing customer relationships and providing excellent service
 - Assisting customers in selecting products and explaining features and pricing

Education & Certification

- Higher Secondary School Certificate - Kerala Higher Secondary Education Board, India 2015**

Personal Details

- Date of Birth : 21-08-1996
- Nationality : India
- Marital Status : Single
- Gender : Male
- Visa Status : Employment Visa

Languages

- English
- Hindi
- Malayalam