



# SUNIL KUMAR THAKUR

## SALES EXECUTIVE

### CONTACT

☎ +971 56 338 6081

✉ sunilthakur7871@gmail.com

📍 UAE

### PERSONAL INFORMATION

- Name: Sunil Kumar Thakur
- Date of Birth: 11/09/1986
- Nationality: Nepal

### EDUCATION

- High School Certificate (10th grade)

### LANGUAGES

- English (level: Fluent)
- Hindi (level: Fluent)
- Arabic (level: Fluent)

### PROFILE

Dedicated Sales Executive with 10+ years of experience in the readymade garments industry. Proven track record in achieving sales targets and building strong customer relationships. Skilled in team management and customer service.

### WORK EXPERIENCE

#### Al Karama Centre - UAE

Sales Supervisor

2014 - PRESENT

- **Sales Achievement:** Consistently exceeded sales targets Through effective sales strategies and techniques.
- **Customer Relationship Management:** Built and maintained strong customer relationships, resulting in repeat business and referrals.
- **Team Leadership:** Successfully managed and motivated a sales team to achieve performance goals.
- **Inventory Management:** Optimized inventory levels to maximize sales and minimize stockouts.
- **Customer Service:** Provided exceptional customer service, resolving customer issues promptly and effectively.

### SKILLS AND COMPETENCES

- **Sales & Customer Service:** Strong experience in sales techniques, customer interaction, and building rapport.
- **Customer Focus:** Strong customer orientation with a focus on building long-term relationships.
- **Leadership:** Demonstrated leadership skills in managing and motivating a sales team.
- **Communication:** Excellent communication and interpersonal skills.
- **Problem-Solving:** Ability to analyse sales data and implement effective solutions.
- **Work Ethic:** Strong work ethic, self-motivated, and focused on achieving goals.