

SYAMILI S L

PASSPORT NO - Y8591915 (2-MONTH VISIT)

TO ENSURE CHALLENGING POSITION IN A GROWING ORGANIZATION WHERE I WOULD BE ABLE TO UTILIZE CAPABILITIES TO THE BEST EXTEND AND IN THE PROCESS ADD VALUE TO THE ORGANIZATION AND MY CAREER



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📍 ABU DHABI, UAE

WORK EXPERIENCE

SALES EXECUTIVE

VENUS - BUILDING MATERIALS STORE,
ATTINGAL, THIRUVANANTHAPURAM

10/2021 - 10/2023

Achievements/Tasks

- PROMOTE PRODUCTS AND SERVICES TO CLIENTS AND NEGOTIATE CONTRACTS WITH THE AIM OF MAXIMISING PROFITS.

TELE CALLER

CAPITEVO BUSINESS GROUPS

01/2020 - 09/2021

Achievements/Tasks

- FINANCIAL CUSTOMER SERVICE

CASHIER

DHANYA SUPERMARKET

03/2016 - 12/2019

Achievements/Tasks

- PROFICIENTLY MANAGED GODOWN STOCK, EXCELLED IN SALES, AND ENSURED CUSTOMER SATISFACTION BY MAINTAINING UPDATED RECORDS AND HANDLING EFFICIENT SALES TRANSACTIONS.

EDUCATION

ITI

GOVT ITI FOR WOMEN, KAZHAKUTOM

2014 - 2015

Courses

- NCVT TRADE STENOGRAPHER AND SECRETARIAL ASSISTANT ENGLISH

SENIOR SECONDARY SCHOOL

SNV GOVT HIGHER SECONDARY SCHOOL,
KADAKKAVOOR

2011 - 2013

Courses

- BIOLOGY SCIENCE

SECONDARY EDUCATION

GOVT GIRLS HIGHER SECONDARY SCHOOL,
ATTINGAL

2010 - 2011

AREAS OF EXPERTISE

REMOTE SALES

MAXIMISING OPPORTUNITIES

CUSTOMER SERVICE

CLIENT DEMONSTRATIONS

COMMERCIAL AWARENESS

IT SKILLS

ORGANIZATIONAL

KEY SKILLS AND COMPETENCIES - PROFESSIONAL

SOLID KNOWLEDGE OF SALES AND NEGOTIATION PROCESSES.

EXPERIENCE OF BUSINESS TO BUSINESS (B2B) AND BUSINESS TO CUSTOMER (B2C).

BUILDING AND MAINTAINING PROFESSIONAL NETWORKS.

WILLING TO CHANGE APPROACH AND STRATEGY IF THINGS ARE NOT WORKING.

SKILLED IN CONTRACT NEGOTIATION AND COMPLETION.

ABLE TO UNDERSTAND NON-VERBAL CUES AND BODY LANGUAGE.

KEY SKILLS AND COMPETENCIES - PERSONAL

FAST LEARNER AND QUICK THINKER WHO CAN SPOT OPPORTUNITIES THAT OTHERS CAN SEE.

HAVE A POSITIVE ATTITUDE WHEN UP AGAINST SEEMINGLY INSURMOUNTABLE PROBLEMS.

LANGUAGES

English
Professional Working Proficiency

Malayalam
Native or Bilingual Proficiency