

SYED AHAMED HUSSAIN IQBAL

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Supply Chain Management | Procurement Optimization

PROFILE SUMMARY

- Results-driven Supply Chain Manager and Procurement Officer with over **6 years of experience** in delivering strategic solutions and operational efficiency across multiple industries, including healthcare, FMCG, and retail.
- Known for expertise in optimizing supply chain processes, reducing costs, and enhancing supplier relationships. Proven ability to drive year-over-year savings through strategic sourcing, contract negotiation, and risk management, ensuring alignment with organizational goals.
- Demonstrated success in leveraging data-driven insights for inventory management, demand forecasting, and supply chain performance improvement. Adept at leading cross-functional teams to streamline operations and ensure compliance with industry regulations.
- A strong advocate of continuous improvement, with a focus on implementing innovative strategies that maximize productivity and contribute to business growth.

CORE COMPETENCIES

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|------------------------------|------------------------------------|----------------------------------|
| • Strategic Sourcing | • Risk Management | • Logistics Operations |
| • Supplier Management | • Regulatory Compliance | • Continuous Process Improvement |
| • Procurement | • ERP/MRP Systems (SAP, Oracle) | • Regulatory Compliance |
| • Contract Negotiation | • Vendor Relationship Development | • Quality Assurance |
| • Supply Chain Optimization | • Cross-functional Team Leadership | • Operational Efficiency |
| • Inventory Management | • Data Analysis | • Lean Practices |
| • Demand Forecasting | • Performance Metrics | • Stakeholder Communication |
| • Cost Reduction & Budgeting | • Warehouse Operations | • Cross-functional Collaboration |

EMPLOYMENT OUTLINE

Operations Executive, FNP.ae, Dubai, UAE, August 2022 – May 2024

Key Deliverables:

- Implemented Procurement Strategies:** Developed and executed procurement strategies that improved vendor selection processes, reducing procurement lead times by 25%.
- Supplier Relationship Management:** Established and maintained strong relationships with key suppliers, negotiating favorable terms and ensuring a reliable supply chain.
- Inventory Management:** Enhanced inventory management systems, optimizing stock levels and reducing excess inventory by 30%.
- Cross-functional Collaboration:** Coordinated with multiple departments to align procurement strategies with business needs, achieving 98% on-time delivery performance.
- Cost Savings Initiatives:** Led cost-saving initiatives that resulted in a 12% reduction in procurement expenses through strategic negotiations and process improvements.

Senior Process Associate, Legato Health Technology – Bangalore, India, October 2019 – September 2020

Key Deliverables:

- Claims Management:** Managed end-to-end processing of medical claims, ensuring compliance with healthcare adjudication policies and improving processing accuracy by 20%.
- Process Improvement:** Streamlined medical records management workflows, reducing discrepancies by 15% and increasing overall operational efficiency.
- Data-driven insights:** Developed and analyzed reports on healthcare data, offering actionable insights for leadership, which contributed to strategic decision-making.

Process Associate, Accenture Service Private Limited, Chennai, India, April 2017 – April 2019

Key Deliverables:

- Claims Adjudication:** Processed high volumes of medical claims, ensuring timely and accurate payment resolutions in accordance with insurance policies.
- Regulatory Compliance:** Maintained strict adherence to healthcare regulations, ensuring the confidentiality of patient data while enhancing claims accuracy.
- Operational Excellence:** Contributed to team success by achieving a 99% claims approval accuracy, reducing processing errors significantly.

KEY ACHIEVEMENTS

- Inventory Process Redesign:** Created an advanced inventory tracking system that reduced overstocking rates by 40%, leading to improved cash flow and inventory turnover.
- Conflict Resolution Leader:** Implemented a supplier conflict resolution system that reduced downtime from disputes by 50%, improving vendor relations and operational continuity.
- Cost Reduction Champion:** Negotiated key supplier contracts, achieving a sustained annual cost reduction of 10% through strategic procurement and supplier management.

ACADEMIC CREDENTIALS

- **Master of Arts: Postgraduate Diploma in Retail and Supply Management; 2022**
BITC – Singapore
- **Bachelor of Science: Computer Science; 2016**
Jamal Mohamed College – Trichy, India

TECHNICAL SKILLS

- **ERP/MRP Systems:** SAP, Oracle, Microsoft Dynamics
- **Supply Chain Tools:** JDA, Manhattan Associates, Blue Yonder
- **Data Analysis:** Excel (Advanced), Power BI, Tableau
- **Inventory Management:** Fishbowl, Odoo, NetSuite
- **Procurement Platforms:** Ariba, Coupa, Procurify
- **Forecasting & Planning:** Demand planning tools
- **Logistics & TMS:** SAP TM, Kuebix

PERSONAL DOSSIER

Current Location: Dubai, UAE | **Nationality:** Indian | **Languages:** English, Hindi, Tamil, Urdu
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