



## PROFESSIONAL SUMMARY

I am an approachable, motivated and confident sales executive with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling.

I possess strong social skill that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders

## CONTACT

### PHONE:

0555635167

### EMAIL

[syedehthsham@gmail.com](mailto:syedehthsham@gmail.com)

## HOBBIES

My hobbies are occasionally

- Cricket
- Football
- Travelling

# SYED EHTESHAM

## CUSTOMER SUPPORT

## QUALIFICATION

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### INDIAN COUNCIL FOR PROFESSIONAL EDUCATION MISSION

#### PUC

June 2017 – October 2019

### INDIAN COUNCIL FOR PROFESSIONAL EDUCATION MISSION

#### SSLC

June 2016 – March 2017

## COURSE

Successfully Completed Excel , MS Excel , Microsoft PowerPoint and Word

## WORK EXPERIENCE

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### 2 Year Experience in Aegis as a Customer Support.

#### Customer Support Duties & Responsibilities:

1. Experience working on a PC or MAC.
2. Exceptional computers skills & a high attention to detail.
3. The Ability to multi-task and stay organized.
4. A friendly and professional demeanor.
5. Critical thinking and problem-solving skills.
6. Great communication skills and experience working on a team.
7. Ability to work quickly under pressure.

## Personal Details

**Religion:** Islam

**DOB:** 05/01/1999

**Address:** Hor Al Anz, Dubai

**Status:** Single

**Languages:** English, Hindi, Urdu  
And kannada

**Nationality:** Indian

**Passport no:** X6253316

**Visa Status:** Visit Visa

## SKILLS

- Presentation skills, Soft skills, and Customer service skills.
- Active listening, Empathy, Patience.
- Communication Skills, Interpersonal Skills
- Improved profitability and develop marketing channels and sales strategies
- Answering dealer quires and redirecting objections to close deals
- Understanding the customer by probing more.
- Giving the correct details of the product to the customer
- Identified and approached potential customers by generating leads, setting appointments
- Increased customer engagement through direct marketing
- Keeping the knowledge track of the other market Brands

## RESPONSIBILITIES

Meeting with clients virtually or during sales visits

- Demonstrating and presenting products
- Establishing new business
- Maintaining accurate records
- Attending trade exhibitions, conferences and meetings
- Negotiating contracts and packages
- Working towards Monthly or annual targets
- Answering customer queries, problem solving and punctuality
- To aware the customers about the benefits
- Treat fellow colleges with respect and dignity
- Maintain regular and consistent attendance and punctuality
- Connect, discover, and respond to their needs
- Provided support to the sales team, ensuring all sales and service objectives were met

## DECLARATION

I Hereby declare that the information furnished above is true to best Of my knowledge.

**Place:** DUBAI U.A.E

**(SYED EHTESHAM)**

**Date:**