



# MUHAMMAD SAAD ARIF

Merchandiser

## MY CONTACT

✉ [saadarif77@gmail.com](mailto:saadarif77@gmail.com)

☎ +97154 435 2531

☎ +97158 135 0420

📍 Dubai, U.A.E

Visa Status : Freelance Visa

Nationality : Pakistani

Date of Birth : 30/08/1988

## SOFT SKILLS

- Written and Verbal communications
- Decision Making
- Team Leading
- Innovative & positive
- Confident and Trustworthy
- Self-Motivated
- Customer relationship
- Proactive and organized

## LICENSE DETAILS

U.A.E Driving License No.: 280335

AJK Driving License No.: RKT0025335

## LANGUAGES

English

Urdu

Arabic

Hindi

## SOFTWARE SKILLS

MS Office

Internet Browsing

All Type Internet Service

AutoCad

All kind of windows Operating Systems

## QUALIFICATIONS

GRADUATION

INTERMEDIATE / HSC

SSC/MATRICULATION (Science)

## ABOUT ME

To avail a right opportunity for a long life career in a challenging organization, and to become a part of a dynamic group where I could further explore my skills and potentialities, and to serve in a challenging work environment with vast opportunities of career development, based upon achievements and results.

## PROFESSIONAL EXPERIENCE

### SHIRKA SALASIL AL JABAL AL TIJARA OMAN

Designation: Merchandiser

Duration: (2 Years)

Responsibilities:

- Display, arrange, price, and rotate products in store
- Maintain store shelves by removing dated or damaged products
- Monitor store inventory based on sales and intake
- Optimize sales volume and profitability by identifying profitable lines and bestsellers
- Make recommendations for promotional strategies using sales and pricing data
- Work and communicate with buyers, suppliers, stores, and distributors

### HYPER STAR SUPER MARKET ISLAMABAD PAKISTAN

Designation : Merchandiser

Duration: (3 Years)

Responsibilities:

- Planning and developing merchandising strategies.
- Analyzing sales figures, market trends and customer behavior to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Maintaining and tracking inventory.
- Liaising between customer and company.
- Forecasting sales and profits.
- Managing budgets.

### SPEEDY'S FAST FOOD & CAFE RAWALKOT AJ&K PAKISTAN

Designation : Cashier

Durations: (4 Years)

Responsibilities:

- Manage transactions with customers using cash registers.
- Scan goods and ensure pricing is accurate.
- Collect payments whether in cash or credit.
- Issue receipts, refunds, change or tickets.
- Redeem stamps and coupons.
- Cross-sell products and introduce new ones