



SADIKHALI K

SALES PROFESSIONAL



Profile Summary

- Fervent, and detail-oriented professional with over 4 years of experience in the sales domain. Questing a promising and challenging position in a cherished organization that would enable me to exert my professional and educational expertise.
- Dynamic and results-oriented with exceptional skills in team leadership, analyzing performance trends, and ensuring compliance with regulatory agencies. Solid track record of success in increasing sales and improving customer service while holding high moral and ethical standards.
- Meets deadlines and works with a high level of multicultural perceptions and resilience.



Education & Credentials



Diploma in Civil Engineering

I.E.M.T Private Industrial Training Institute, Kozhikode-India | Jul 2019



Class 12th

National Institute of Open Schooling (NIOS), New Delhi-India | Apr 2017



Class 10th

Kerala Board of Public Examination, Govt of Kerala | Mar 2013



Career Timeline



Electronics Salesman

LuLu Group International, Duabi-UAE | Mar 2023 - Present



Operation Supervisor

Ruks & Medyn, Kochi-India | Jun 2020 - Jan 2023



Sales Person

Valcot, Thamarassery-India | Sep 2019 - Mar 2020



Key Responsibilities

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.
- Prepare and deliver appropriate presentations on products and services.



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Core Competencies

- Product Knowledge
- Sales Process
- Customer Service
- Client Relationships
- Inventory Control
- Business Development
- Account Management



Soft Skills

- Communicator
- Team Collaboration
- Critical Thinking
- Problem solving



Technical Expertise

- MS Word
- MS Excel
- MS PowerPoint



Personal Snippets

Date of Birth:

14th Sep 1997

Nationality:

Indian

Marital Status:

Single

Passport No:

V 6640161

Date of Expiry:

01st Feb 2032

Linguistic Abilities:

- Malayalam, Tamil & English



Reference

- Mr. Muhammed Yaseen

Director

Ruks & Medyn, Kochi

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