



SAEED MANAKANDATHIL

Sales Executive

Contact

+971 56 220 5658

nishh_plus1@yahoo.com

Personal Details

Nationality : Indian
Gender : Male
Marital Status : Married
Passport No : U2774849
Driving License : LMV (Manual)
License Number : 1555832
License Validity : 15/03/2026
Visa Status : Visiting Visa

Other IT Skills

MS Excel, MS Word,
MS PowerPoint, MS Outlook,
Internet and Email

Languages

Malayalam

English

Hindi

Profile

I'm looking for an employment with a reputed organization in the field which would offer me an opportunity to gain experience, knowledge and skills that will enable me to grow within the organization as a member of the team and further develop my interpersonal skills while building upon my theoretical background and practical experience.

Experience

Red codes food & beverages (Al Esayiah Holding co.) Sales Executive(2020 to 2023)

- Managed a territory to identify opportunities and recognize new sales trends in order to increase sales of assigned products.
- Focus on Key Outlets.
- Establishing and developing new brands in **Adnoc oasis** store & B class supermarkets and hypermarkets.
- Check the display of product.
- Monitoring Supplies and warehouse.
- Attend buyer meetings to present promotions, innovation, etc.
- Prospect for new business, conduct presentations with new and existing clients.
- Quickly and effectively solving the customer challenges by maintaining quality control/satisfaction records, constantly seeking new ways to improve customer service.

DUBAI TRADING AND CONFECTIONERY LLC, AJMAN, UAE Sales Executive(2018-2020)

- Expert Knowledge of the selling process and effective sales techniques.
- Excellent communicator and relationship building skills.
- Pro- active, organized and excellent team player.
- Motivated in a target-driven environment

**WORLD CONNECT WORK SHOPS EQUIP. TRADING LLC,
SHARJAH, UAE. Sales Representative(2013-2017)**

- ◉ Marketing Car wash equipment
- ◉ Meeting customers on their side
- ◉ Answering queries from customers.
- ◉ Responsible dealing with customer complaints.

**LAL'S GROUP, DUBAI, UAE
Salesman(2005-2013)**

- ◉ Welcomes customers by greeting them; offering them assistance.
- ◉ Directs customers by escorting them to racks and counters; suggesting items.
- ◉ Advises customers by providing information on products.
- ◉ Helps customer make selections by building customer confidence; offering suggestions and opinions.

Education

Higher Secondary Course from
Kerala Education Board, India

High School Certificate from
Kerala Education Board, India

Declaration

I hereby declare that all the details furnished above are true to the best of my knowledge and belief.

Skills

- ◉ Matured, Responsible and professional attitude
- ◉ Excellent customer care and communication skills in hindi, malayalam and english language
- ◉ Wants to delight customers beyond the call on duty
- ◉ Has intimate knowledge of the customer's needs
- ◉ Has patience to handle complaints, even when handling unplesant customers
- ◉ Handles in the best interest of both customer and company
- ◉ Confident in Communication and Presentation skills
- ◉ Good organizational and time-management skills