



# SAEED MANAKANDATHIL

Sales Executive

## Contact

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## Personal Details

Nationality : Indian  
Gender : Male  
Marital Status : Married  
Passport No : U2774849  
Driving License : LMV (Manual)  
License Number : 1555832  
License Validity : 15/03/2026  
Visa Status : Visiting Visa

## Other IT Skills

MS Excel, MS Word,  
MS PowerPoint, MS Outlook,  
Internet and Email

## Languages

Malayalam

English

Hindi

## Profile

I'm looking for an employment with a reputed organization in the field which would offer me an opportunity to gain experience, knowledge and skills that will enable me to grow within the organization as a member of the team and further develops my interpersonal skills while building upon my theoretical background and practical experience.

## Experience

### Red codes food & beverages (Al Esayiah Holding co.) Sales Executive (2020 to 2023)

- Managed a territory to identify opportunities and recognize new sales trends in order to increase sales of assigned products.
- Focus on Key Outlets.
- Establishing and developing new brands in **Adnoc oasis** store & B class supermarkets and hypermarkets.
- Check the display of product.
- Monitoring Supplies and warehouse.
- Attend buyer meetings to present promotions, innovation, etc.
- Prospect for new business, conduct presentations with new and existing clients.
- Quickly and effectively solving the customer challenges by maintaining quality control/satisfaction records, constantly seeking new ways to improve customer service.

### DUBAI TRADING AND CONFECTIONERY LLC, AJMAN, UAE Sales Executive (2018-2020)

- Expert Knowledge of the selling process and effective sales techniques.
- Excellent communicator and relationship building skills.
- Pro-active, organized and excellent team player.
- Motivated in a target-driven environment

**WORLD CONNECT WORK SHOPS EQUIP. TRADING LLC,  
SHARJAH, UAE. Sales Representative(2013-2017)**

- ◉ Marketing Car wash equipment
- ◉ Meeting customers on their side
- ◉ Answering queries from customers.
- ◉ Responsible dealing with customer complaints.

**LAL'S GROUP, DUBAI, UAE  
Salesman(2005-2013)**

- ◉ Welcomes customers by greeting them; offering them assistance.
- ◉ Directs customers by escorting them to racks and counters; suggesting items.
- ◉ Advises customers by providing information on products.
- ◉ Helps customer make selections by building customer confidence; offering suggestions and opinions.

## Education

Higher Secondary Course from  
Kerala Education Board, India

High School Certificate from  
Kerala Education Board, India

## Declaration

I hereby declare that all the details furnished above are true to the best of my knowledge and belief.

## Skills

- ◉ Matured, Responsible and professional attitude
- ◉ Excellent customer care and communication skills in hindi, malayalam and english language
- ◉ Wants to delight customers beyond the call on duty
- ◉ Has intimate knowledge of the customer's needs
- ◉ Has patience to handle complaints, even when handling unplesant customers
- ◉ Handles in the best interest of both customer and company
- ◉ Confident in Communication and Presentation skills
- ◉ Good organizational and time-management skills