



MOHAMMED SAFUVAN

My Contact

✉ ksafwan832@gmail.com

☎ 0504670679

📍 DUBAI, UAE

Hard Skill

- Product Knowledge
- Policy Knowledge
- Sales Process Proficiency
- Research Skills
- Relationship Building Skills

Soft Skill

- Observation
- Decision making
- Communication
- Multi-tasking

Education Background

- HIGHER SECONDARY / PLUS TWO
Board Of Kerala Government
- SECONDARY / S.S.L.C
Board Of Kerala Government

Personal Details

- Nationality : Indian
- Religion : Islam
- Marital status : Single
- DOB : 20/06/1999
- License : Valid UAE License
- Passport : Valid

To serve in a challenging job in an organization with leading edge technologies, where I can utilize my knowledge and can have a continual advancement of skill. To pursue role of any suitable job.

Professional Experience

GULF SUPER MARKET, DIBBA- FUJEIRAH
2021-2022

Key responsibilities:

- Meeting with clients virtually or during sales visits
- Demonstrating and presenting products
- Establishing new business
- Maintaining accurate records
- Attending trade exhibitions, conferences and meetings

BELL PEPPER CAFE- KAKKANAD, KOCHI
2020-2021

Key responsibilities:

- Reviewing sales performance
- Negotiating contracts and packages
- Working towards monthly or annual targets
- Setting sales goals and developing sales strategies
- Researching prospects and generating leads
- Handling customer questions, inquiries, and complaints
- Preparing and sending quotes and proposals

Languages

- English
- Arabic
- Malayalam
- Tamil
- Hindi