



# SAHIL VIJH

Sales Supervisor

## PROFESSIONAL SUMMARY

Results-driven with extensive experience in sales, customer service, and team management. Proficient in creating effective sales plans, nurturing customer relationships, and providing team training. Skilled in innovative strategies for sales growth and customer satisfaction. Dynamic and organized, excelling in sales strategy development, team motivation, and revenue generation. Proven track record of exceeding sales targets, launching new products, and fostering customer loyalty. Highly organized, detail-oriented, and adept at working independently in fast-paced environments.

## CONTACT

- (+971) 58 290 1188
- Al Nahda, Sharjah, UAE
- Vijhsahil23@hotmail.com

## SKILLS

- Merchandising Co-ordination
- Sales Strategy Optimization
- Data Analysis
- Sales Expertise
- Microsoft Office

## LANGUAGES

- ✓ English ----- Fluent
- ✓ Hindi ----- Fluent
- ✓ Punjabi ----- Advanced

## CERTIFICATION

- ✓ Swimming Certificate

## ADDITIONAL INFORMATION

Nationality - Indian  
Passport No. S6386667

## PROFESSIONAL EXPERIENCE

### SENIOR BRANCH MANAGER

Swoo Brothers, Dubai, UAE.

Feb 2024 – Present

- Operational Management:** Oversee day-to-day operations of the garment store branch, ensuring smooth functioning and adherence to company standards.
- Sales and Customer Service:** Drive sales targets through effective team management, training, and customer-centric strategies.
- Inventory Management:** Maintain optimal inventory levels, conduct regular stock checks, and coordinate with suppliers to meet demand.
- Compliance and Safety:** Ensure compliance with all legal and safety regulations, maintaining a safe and secure environment for both staff and customers.
- Reporting and Communication:** Provide regular reports to higher management on branch performance, challenges, and opportunities. Foster open communication channels within the team.

### SALES SUPERVISOR

Croma, New Delhi, Delhi, India.

Nov 2021 – Nov 2023

- Deals In all kind of Electronics and Phones
- Croma is an Indian Retail chain of Consumer electronics and durables run by Infinity retails
- Resolved customer complaints promptly in a professional manner while ensuring high standards of service quality.
- Took initiative to increase selling skills among team members.
- Mentored sales team to use tools and techniques for best sales success.
- Prepared sales and inventory reports for management and budget departments.
- Attended company meetings to exchange product information and coordinate work activities with other departments.

### TEAM LEADER

Pamm Infotech, Chandigarh, Punjab, India.

Jan 2019 – Oct 2021

- Dealing with Client in USA
- Trained my Team Members to Placing an order for Pizza
- Worked in CRM software
- Mentored and coached team members to ensure successful performance.
- Delegated tasks to team members according to project requirements and employee strengths.
- Motivated team to achieve optimal results through effective communication and interpersonal skills.
- Mentored junior staff by providing advice on how to handle challenging situations effectively.

### BRAND AMBASSADOR

Delhi Duty Free, Delhi, India.

Sept 2016 – Nov 2018

- Deals in Imported Liquor Bottles
- Interacted with customers to gather feedback and promote brand awareness.
- Provided excellent customer service during in-store promotions, resolving any issues or complaints quickly and professionally.
- Delivered exceptional customer service to provide positive experience throughout sales process.
- Deals in Chocolates and Perfume.
- Developed strong customer service and sales skills through working as a Brand Ambassador for a large retail chain.

## EDUCATION

Bachelor of Arts (B.A.) in Business of Arts  
Delhi University, Delhi, India.

May 2015

Diploma in Hospitality Management  
Aviation and Hospitality Academy, Delhi, India.

Aug 2011

High School Diploma  
S.M Aryan Public School, Punjabi Bagh, Delhi, India.

Aug 2008