

SAJAN THAIVALAPPIL RAMAKRISHNAN

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Summary

Outstanding sales associate with 5 years of experience and 7 years of experience In Merchandising, providing results-driven solutions to customers, accompanied by a proven track record of communicating effectively with senior management and staff and maintaining high levels of client satisfaction.

Experience

Sales Promoter | 07/2023 - 09/2023 | Innovations | Fujairah, Dubai

- Listening to what customers want and helping them find the perfect product for their needs
- Constantly building product knowledge and delivering this knowledge in engaging ways
- Setting up attractive product displays and promotional booths
- Delivering presentations and demonstrations to customers
- Following up with customers and providing guidance on product selection
- meeting daily targets and submitting sales reports
- Engaging in meaningful interactions and building good relationships with customers.

Merchandiser/Sales Associate | 07/2015 - 04/2022 | National Stores LLC | Dubai, UAE

- Responsible for merchandising all product inside the outlet to Company standards
- Works in partnership with the Sales Supervisor to execute the picture of success. Establish positive relationships with all customers, as well as providing superior customer service
- Provides feedback and recommendations to leadership on competitive threats and business opportunities as they arise
- Ability to work with all functional team members
- Sets up merchandise and sales promotion displays
- Communicates any store level issue to management
- Maintains rapport with customers
- Accurate accounting for all cases and customer transactions
- Maintains backstock in an organized manner
- Keeps racks, and shelves clean
- Build strong relationships with customer base across assigned customers

Sales Associate | 03/2013 - 02/2015 | Watch and Talk LLC | Bur Dubai, Dubai

- Established personal connections with customers, exceeding customer service expectations
- Set price book to increase stock and product knowledge
- Built rapport with clients by providing quality customer service and problem solving
- Performed a full audit of inventory and sales reports, ensuring accuracy
- Demonstrating how products work
- Informing customers about sales promotions and policies
- Taking inventory and monitoring Sales floor

Sales Assistant | 03/2010 - 03/2013 | Focus Corner Electronics LLC | Bur Dubai, Dubai

- Greeting customers who enter the shop.
- Be involved in stock control and management.
- Assisting shoppers to find the goods and products they are looking for.
- Being responsible for processing cash and card payments.
- Stocking shelves with merchandise.
- Answering queries from customers.
- Reporting discrepancies and problems to the supervisor.
- Giving advice and guidance on product selection to customers.
- Balancing cash registers with receipts.

Skills

Customer Service, Time Management, Computer Literacy, Communication Skills, product knowledge, Inventory Management, Teamwork, Retail Sales

Education

Diploma in Computer Hardware and Maintenance | Maharaja Politechnic | 07/2003 | Thrissur, Kerala

High School Diploma | GHSS Varavoor | 06/2002 | Thrissur, kerala

Languages

English, Hindi, Malayalam, Arabic, Tamil

Personal

PERSONAL DETAILS

Date of Birth : 11/07/1984

Nationality: Indian

Marital Status: Married

Visa Status: Freelance Visa Until 06/2025

Gender: Male

Religion: Hindu

Driving License: UAE Manual Light Vehicle