



SALEEM JABID K

SALES / MERCHANDISER



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Sharjah, UAE



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Objective:

To take up assignments and shoulder responsibilities of merchandising and sales functions in an organization. Multi-level abilities and achieve performance goals successfully. Able to adapt to new and challenging work environment, process excellent administration, communication and interpersonal skills



CAREER SNAPSHOT

An ambitious, highly motivated, and energetic merchandiser with selling skills. Experience of managing sales and merchandising for established retail outlets, franchises, and international brands. A result-oriented professional with a proven ability to get results, generate revenue, improve service as well as reduce costs. Over 2 years merchandising and sales working in competitive industries and successfully identifying, developing, and managing new business opportunities within these markets.



WORK
EXPERIENCE



Sales / Merchandiser | 05th May 2019- Present

LULU GROUP INTERNATIONAL (LULU HYPER MARKET)

LULU GROUP INTERNATIONAL (Lulu Group) is a highly diversified conglomerate with successful business entities in strategic locations worldwide.

Responsibilities:

- Welcome customers as they arrive and inquire into their choice of goods
- Provide customers with information regarding product features and benefits.
- To attract customers about product in an effective and creative way and encourage them to buy
- Prevent Excess material

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- Achieving sales targets daily / monthly seasonally through proper sales planning and executing.
- Reduce Cost.
- Make Merchandise easily to locate in the retail shop.
- Attends regularly scheduled conference calls.
- To get an exclusive position for company
- It is the combination of creativity, technical knowledge and operational aspects of merchandise and the business
- Ensure the customer to take the purchase decision within shortest time.



PROFESSIONAL EXPERIENCE

Sales Executive | July 2017 – May 2019 **ITC Supply – KERALA**

- Receiving customers with pleasant face and attitude
- Resolving customer's complaints and issues
- Giving advises and pointing out ideas to improve monthly sales target.



ACADEMIC QUALIFICATIONS

- ❖ PLUS TWO
- ❖ SSLC
- ❖ Diploma in Graphic Designing

LANGUAGES: ENGLISH, ARABIC, HINDI, MALAYALAM & TAMIL



COMPUTER SKILLS

- ▶ Microsoft Office – Word, Excel, PowerPoint, Outlook and SAP



PROFESSIONAL ATTRIBUTES

DOB: 5TH JUNE 1998
 NATIONALITY: INDIA
 MARIAL STATUS: SINGLE
 VISA STATUS: EMOPLYMENT
 DRIVING LICENSE: 4268575 (uae)



REFERENCES

Available upon request