



Shaiju Shamsudheen

Ajman, UAE

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Objective

Effective merchandiser with 6+ years of experience. Skilled in store display design and setup. Strong skills in ensuring promotional items get the maximum visibility and Customer attention. Managing product inventory in 20+ shop in ajman, Promoted to Sales Executive with the ability to excel sales targets and make a real difference in organization's revenue generation

Work Experience

Sales Executive

2023- Present

Orbex General Trading LLC

- Building relationships with new distributors
- Maintaining good business relation with existing client
- Liaising with head office to ensure relevant stock is delivered on time
- Responsible for the marketing and advertising on new and existing product
- Meeting the sales targets
- Using negotiation and communication skill to sell new products in small retail outlets to maximize shelf space and increase market share

Merchandiser

2017-2022

Orbex General Trading LLC

- Managing product inventory in 20+ Shops in Ajman especially Lulu group, Nesto Group , Ajman cooperative etc
- Established and maintained proper high traffic display, resulting in increased sales
- Displayed appropriate signage for products and sales promotions
- Team up with the marketing department to ensure displays Integrated with marketing campaigns
- Collaborating with department managers to order sufficient product for store promotions
- Monitoring inventory levels versus sales to determine how much more product needs to be order
- Managing accounts of sales made, New orders, Credit Note Cheque etc.

Key Skills And Competencies

- MS office

- Inventory management
- Sales & Marketing
- Able to work in multi environment
- Administration Skill
- Vendor relations
- Establishing relationships

Education

Bachelor's Degree

July 2014-June 2017

Madurai Kamaraj University

- B.A History

Personal Information

- Age : 32
- Nationality: Indian
- Marital Status: Married
- Visa Status: Employment Visa
- Passport Number: N7187810
- Languages: English, Hindi, Malayalam
- UAE Driving License: Automatic.

Declaration

I hereby declare that all the details furnished above are true to the best of my knowledge

Shaiju Shamsudheen