VISHNU SUDISAN

Kerala, India

Mobile: +91 8943191145

Email: vishnukadakkal9281@gmail.com



CURRICULUM VITAE

POST APPLIED FOR THE POSITION OF SALESMAN

JOB OBJECTIVE

Seeking a suitable position as Salesman with a reputed organization where my 15 years of GCC Experience (U.A.E., K.S.A, Oman) will have valuable application.

KEY SKILLS

- Good Communication Skill
- Excellent in Gaining Commitments
- Ability to achieve targets.
- Negotiation Skills

PREVIOUS ASSIGNMENT - I

Create Learning Technology LLC (BYJU'S) Muscat, Sultanate of Oman

Worked with Create Learning Technology LLC as Sales Executive from 7th April 2021 to 29th Feb 2024

JOB RESPONSIBILITIES

- Coordinate with Existing Customers for the new orders and understand their needs.
- Maintain Good Relationship with Customers
- Issue quotation and stock lists to all existing and new customers.
- Visit new customers for face to face discussion and introduce the products.
- Visit Existing Customers for payment collection and enquire about new requirements.
- Attend morning with management and discuss about new market trends also share new ideas to increase sales and company profitability.
- All other duties assigned by the management.

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PREVIOUS ASSIGNMENT - II

SCS Impex International Co. Ltd. Dubai, U.A.E

➤ Worked with SCS Impex International Co. Ltd. as Sales Coordinator from 16-Jun-2015 to 19th Mar 2021

JOB RESPONSIBILITIES

- Daily coordinate with existing customers and get new orders.
- Coordinate with delivery team and schedule delivery of goods on time.
- Visit new customers, introduce about the company and products.
- Issue quotations and stock list to all registered customers.
- Maintain good relationship with customers.
- Study the market and understand the market trends.
- Internal Coordination with inventory section and accounting & finance department.
- Attend morning meeting with management and discuss about internal control, product qualities, new challenges, improvements etc.
- All other duties assigned by the management.

PREVIOUS ASSIGNMENT - III

Al Fardan Trading Co. Ltd. Dammam, K.S.A

> Worked with Al Fardan Trading Co. Ltd. as Sales Executive From 13-Jan-2007 to 30-Nov-2014

JOB RESPONSIBILITIES

- Daily coordinate with existing customers and get new orders.
- Ensure timely delivery of goods to Customers.
- Identify Customer needs and maintain good relationship with them.
- Visit new customers, introduce about the company and products.
- Issue quotations and stock list to all registered customers.
- Study the market and understand the market trends.
- Assist Customers with the finance process and paperwork.
- Payment Collection (Cash & Cheque) from Customers and submit to finance department.

All other duties assigned by the management.

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ACADEMIC QUALIFICATION

Class X - (From Kerala Board of Examination)

♣ Class XI - (From Kerala Board of Examination)

PERSONAL PROFILE

Name : Vishnu Sudisan

Father's Name : Sudisan

DOB : 15th Jan 1983

Gender : Male

Marital status : Married

Passport Number : U5101592

Nationality : Indian

License : Valid Driving License in OMAN, UAE, K.S.A & India

 License Number (OMAN)
 : 122045676

 Expiry Date
 : 28-04-2024

 License Number (UAE)
 : 3477195

 Expiry Date
 : 04-05-2025

 License Number (KSA)
 : 2233489281

Expiry Date : 02-08-2017 License Number (India) : 1/2146/02

Language Known : English, Hindi, Malayalam
Present Address : Muscat, Sultanate of Oman

Permanent Address : Panamoottil Veedu

Pangalukadu

Pulippara (P.O), 691536

Kadakkal, Kollam, Kerala, India

DECLARATION

I do here by declare that the above stated information's are correct to the best of my knowledge

Vishnu Sudisan

Date : Place :

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