



NIHAD KALASH

Sales executive

ABOUT ME

Results-driven sales professional with cashier experience seeking a position in a dynamic organization where I can utilize my excellent customer service skills and sales expertise to contribute to the company's growth and success

EXPERIENCE

Sales rep | 2022 - 2023

alboraq telecom

- Greeted customers, assessed their needs, and provided them with personalized recommendations, resulting in a 15% increase in customer satisfaction.
- Achieved and consistently exceeded monthly sales targets by employing effective sales strategies and upselling techniques.
- Handled cash transactions, operated the POS system, and accurately processed payments, maintaining a balanced cash drawer at all times.
- Assisted in visual merchandising and ensured that the store's products were attractively displayed, leading to a 10% increase in sales

Cashier | 2022 - 2023

arena mall

- Processed customer purchases accurately and efficiently, ensuring a smooth checkout experience.
- - Managed cash transactions, including handling cash, debit, and credit card payments, and reconciled cash drawers at the end of each shift.
- Responded to customer inquiries, resolved complaints, and addressed any issues promptly, resulting in improved customer satisfaction ratings.
- Assisted in inventory management, including receiving and stocking merchandise, and performed regular price checks and shelf organization.
- Trained and supervised new cashiers, ensuring they understood the company's policies and procedures.

CONTACT

0565969327

nihadkalash@gmail.com

DUBAI, UAE

EDUCATION

Itihhad University

Bachelor of Information technology
2017 - 2022

Aleppo private secondary school

High school
2018 - 2019

SKILLS

- Customer service
- Strong problem solving and analytical abilities.
- Multilingual: Fluent in
- Arabic and English.
- Strong organizational and time management skills.
- Detail-oriented with a high level of accuracy.
- sales and negotiation