



# Dinga Blaise Foncham

## CONTACT

✉ blaisefoncham@gmail.com  
☎ 0508205215  
📍 United Arab Emirates, Abu Dhabi

## SKILLS

Professional work ethics

100%

Excellent communication skills in English, both verbal and written

100%

Sales and marketing skills.

100%

Customer service skills

100%

Good leadership abilities

100%

Strong Interpersonal skills

100%

Multitasking skills

100%

Excellent Mathematical and numerical skills

100%

Strong Up-selling and Cross-selling abilities

100%

## OBJECTIVE

I am a highly driven and multitasking sales agent seeking a full time position in a business/finance company where I can lend my knowledge of market analytics to help your organization improve profitably. I am motivated by being a team player with a common goal which is building sustainable relationships with customers and achieving my targets. I pride myself to have an extensive knowledge of retail sales with more than five years of UAE experience. My objective is to comfortably interact with customers based on product knowledge and prices, while generating interest and qualifying sales prospect on daily basis.

## EXPERIENCE

### SALES/ STORE ASSOCIATE

DECEMBER/2023

CARREFOUR MARKET PARAGON BAY AND

- JUNE 2025

CARREFOUR MARKET SADIYAAT ISLAND, ABU DHABI

- Welcomed all customers promptly and politely as they enter the store.
- Guided customers throughout the store or to the specific areas if the customer requests.
- Developed a clear understanding of all departments, products, market features and after sales service.
- Ensured effective implementation of visual merchandising principles within the stores.
- Effectively dealt with customer queries and complaints.
- Maximized and contribute to sales within the store through exceptional customer service and retail experience.
- Ensured all stock is laid out and displayed according to standard layout norms (product placement, signage, neat and well folded, arranged in order from smallest to largest).
- Ensured all products are price tagged and bar-coded before display.
- Ensured correct rotation of stock on shelves and assist in accurate stock counts as per store requirements.
- Ensured all stock administration (stock count, inter branch

Team work



English

French

LANGUAGES

- transfer, dispatch and delivery) are recorded on the system in time, accurately and correctly categorized.
- Maintained a high standards of housekeeping and grooming etiquettes are in store at all times.
  - Gave accurate and current information about the product for all inquiries.

SALES/ STORE ASSOCIATE	November 2020
US POLO ASSN, DUBAI MALL	- December 2023
<ul style="list-style-type: none"><li>◦ Approach customers warmly as they enter the store</li><li>◦ Maintain strong customer service relation with customers.</li><li>◦ Explain and demonstrate methods on how to use products so as to encourage customers to buy products.</li><li>◦ Provide informational brochures, coupons, product samples and other incentives to encourage customers to purchase products.</li><li>◦ Follow up customers online and Answer phone calls based on product knowledge and inquiries</li><li>◦ Examine and research product knowledge for demonstration.</li><li>◦ Keep records of sales and update customer records in the company database as required.</li><li>◦ Sold promoted products and maintained its record.</li><li>◦ Organized, display and demonstration showroom to draw customer's attention.</li><li>◦ Answer questions from prospective customers.</li><li>◦ Update customer records in the company database as required.</li><li>◦ Learn about customer's interests and design products as per their needs.</li></ul>	

EDUCATION

HIGH SCHOOL DIPLOMA	2015
GCE ORDINARY	2013

REFERENCE

Available upon request