





## Firshad Nazeer

Sales Associate






## Personal details

-  Firshad Nazeer
-  Firshadnaze@gmail.com
-  +971507144105
-  United Arab Emirates
-  March 3, 1993
-  Male

## Skills

- communication
- excellent communication skills
- Energetic
- passion
- Problem solving
- initiative
- results-driven

## Languages

- Arabic 
- English 
- Hindi 

## Profile

### Profile

Energetic and results-driven Sales & Merchandiser with a proven track record in maximizing product visibility, driving sales growth, and fostering strong client relationships. Adept at analyzing market trends, implementing strategic merchandising plans, and executing effective sales strategies. Possessing excellent communication skills and a passion for delivering exceptional customer service

## Education

- Diploma in business management** Jun 2011  
IDM CITY CAMPUS, Colombo, Colombo
- Diploma in mobile technician** Jun 2017  
IDM City Campus, Colombo, Colombo
- Diploma in Interior Designing** Jun 2024  
Alison Academy
- G.C.E (Ordinary Level)** Feb 1999 - Dec 2010  
Ministry of Education Department of Examination

## Employment

- Costumer service cum salesman** Feb 2019 - Present  
DINEMORE, Colombo  
Earning positive customer feedback and loyalty. Showing continuous improvement in key performance metrics. Receiving awards or recognition for outstanding performance
- TECHNICIAN** Jan 2018 - Dec 2019  
AMAZON MOBILE REPAIRS, Colombo  
Providing excellent costumer service by interacting with costumers to maintain assigned area to store standard and achieved established goals for each initiative
- CASHIER ASSOCIATE** Aug 2014 - Oct 2016  
REDTAG, Kuwait  
Planning and developing merchandising strategies. Analyzing sales figures, customers reactions and market trends to anticipate product needs. Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Sales Associate** Apr 2011 - Dec 2012  
Fashion boot palace, colombo, sri lanka  
"Transformed sales performance, elevated customer satisfaction, and maximized store profitability through innovative merchandising, exceptional service, and impactful marketing campaigns in the dynamic baby and toys sector.