



# SAJAD PP

## RETAIL SALES REPRESENTATIVE

### CONTACT

- +971 563822108
- Sajadzakariya737@gmail.com
- Dubai UAE

### EDUCATION

2014 to 2015  
COMMERCE

- Higer secondary School

2016 - 2019  
B COM

- ACCOUNTING

### SKILLS

- Communication Skill
- Coustmer Dealing
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Computer Data entry

### LANGUAGES

- English
- Malayalam
- Hindi

### PROFILE

Familiar with effective and proven sales techniques and pricing strategies related to budget management. Attentive and empathetic to customers' needs and concerns. Motivated and self-starting sales assistant with strong skills in problem solving, negotiation, persuasion, and collaboration.

### WORK EXPERIENCE

LULU HYPERMARKET  
SALE RERESENTATIVE

2022 TO 2024

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager
- Stay up-to-date with new products/services

### COURSE

Tally computer