

CURRICULUM VITAE

PERSONAL DETAILS:

Name : **RABIN MAGAR**
Mobile No. : + 971 54 534 9396
Email : durabin24@gmail.com
Nationality : Nepali
Gender : Male
Marital Status : Single
Passport No : 08486254
Visa Status : Employment Visa
Language : English, Hindi, Arabic
Location : Dubai – UAE



POSITION: SALES MAN

CARRIER OBJECTIVES:

A talented sales professional with skills and experience in business and customer service seeking a career with a dynamic environment where I can learn new things and get a chance to realize my potentials as a salesman. By being an asset to the company and helping the company to attain pinnacle of success

QUALIFICATIONS

- ☐ **High school Certificate of education - Nepal**
- ☐ **Plus 2 Tribhuvan University - Nepal**

PERSONAL SKILLS:

- ✓ Excellent negotiating and skills resolving conflict
- ✓ Strong professional communication skills
- ✓ Intimate understanding of business and marketing processes
- ✓ Ability to learn product knowledge quickly and relay this complicated information to customers
- ✓ Problem solving, critical thinking and analysis
- ✓ Familiar using office equipment effectively
- ✓ Ability to upsell on the majority of orders
- ✓ Strong time management abilities
- ✓ Implement standard closing techniques

WORK EXPERIENCE

Company: ARC MIDDLE EAST LLC - DUBAI
Position: Sales Man
Duration: 4 Years

Company: BHAT BHATENI SUPERMARKET - NEPAL
Position: Sales Man
Duration: 3 Years

DUTIES RESPONSIBILITIES:

- ✓ Welcome customers to the store and answer their queries
- ✓ Ensure high levels of customer satisfaction through excellent sales service
- ✓ Assess customers' needs and provide assistance and information on product features
- ✓ Follow and achieve department's sales goals on a monthly, quarterly and yearly basis
- ✓ Maintain in-stock and presentable condition assigned areas

- ✓ Actively seek out customers in store
- ✓ Remain knowledgeable on products offered and discuss available options
- ✓ Process POS (point of sale) purchases
- ✓ Cross sell products
- ✓ Handle returns of merchandise
- ✓ Team up with co-workers to ensure proper customer service
- ✓ Build productive trust relationships with customers
- ✓ Comply with inventory control procedures
- ✓ Suggest ways to improve sales (e.g. planning marketing activities, changing the store's design)

LANGUAGES:

- ✓ English
- ✓ Hindi
- ✓ Arabic

DECLARATION:

I declare that the information presented above is strictly binding on to me.

RABIN MAGAR