



📍 Dubai, UAE

✉ muhammedthanzeem27@gmail.com

📞 +971 50 405 7019

🌐 MUHAMMED THANZEEM

## EDUCATIONAL HISTORY

**B.TECH in Mechanical Engineering**  
SHIVAKUMARA MAHA SWAMIJI  
COLLEGE OF ENGINEERING.,  
2013 - 2017

## SOFTWARE SKILL

- ZAP Test
- AutoDesk-Navisworks
- MS Office
- Windows Solaris Linux

## PROFESSIONAL SKILL

- Team Player
- Strategic Planning
- Communication
- Problem Solving
- Critical Thinking

## LANGUAGES

- English
- Malayalam
- Hindi
- Kannada

## PERSONAL DETAILS

Nationality : Indian  
Passport No : R1466115  
Visa : Visit Visa  
Age : 27  
Gender : Male  
Marital Status : Single

# MUHAMMED THANZEEM

## SALES SUPERVISOR

### OBJECTIVE

To seek and maintain a full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Organized and dependable professional, successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

### WORK EXPERIENCE

#### SALES SUPERVISOR

APR 2020 – APR 2023

THUWA POLYMERS PVT LIMITED, KERALA, INDIA

- Ensuring excellent customer service.
- Monitoring stock and sales figures.
- Keep up with fluctuating supply and demand.
- Meet financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances;
- Ensure promotions are accurate and merchandised to the company's standards.
- Maintain inventory and ensure items are in stock.

#### SALES EXECUTIVE

JAN 2018 – MAR 2020

ALIF POLYMERS PVT LIMITED, KERALA, INDIA

- Prospecting leads and contacting them to pitch the product/ service
- Setting up meetings with the prospective clients
- Presenting product/ service demonstrations to the client
- Establishing new business links
- Conduct market research to evaluate gaps, opportunities, and alien needs
- Maintaining long-term relationships with clients through effective after-sales support

### PROJECT

- SOLAR INTEGRATED AIR CONDITIONING SYSTEM USING THERMO ELECTRIC COOLING

### CONFERENCES AND SEMINARS

- "MECHNIUM-2015"

### REFERENCE

Available upon request.