



# Sameh Hassan Eweda

0508723932

[sameheweda26@gmail.com](mailto:sameheweda26@gmail.com)

Dubai – visit visa

27/4/1992

Egyptian

## Objective

My objective is to work in a place where I can utilize what I have learnt during my experience, to play a role not only to maintain but also to improve the performance of the place I am working at. I aim to prove myself and my skills in a place which encourages continuous education and development of its employees

## Education

Graduated from the faculty of Arts Department of Geographic Information Systems (G.I.S)

Alexandria University

Grade: Acceptable 2009-2013

## Language

Arabic: Mother Tongue.

English: V. Good

## Professional Experience

### SENIOR SALES

Egypt Timber for Wood & furniture Trading

07/2020-06/2024

- Communicating with customers on an ongoing basis and displaying prices
- Convincing customers to buy
- Follow inventory with sales rate
- Providing price offers to companies and customers
- Develop plans for sales and to achieve the company's goals
- Solve sales team problems

### Sales ASSOCIATE

Al-Amal Corporation For Trading (Fashion – Cosmetics – Beauty)

03/2018-05/2020

- Communicating with customers on an ongoing basis and displaying prices
- Presenting the company's products to customers
- Follow up on the company's incoming products

### Sales Agent

MEN'S CLUB

10/2015-01/2018

- Maintained excellent customer service skills and sales performance.
- Demonstrated excellent communication skills by working with people from diverse backgrounds daily.
- Developed skills in prioritizing, organization, decision-making, time management, and verbal/written communication skills.

### VISUAL MERCHANDISING SUPERVISOR

BABY COCO

08/2013-08/2015

- VM is a marketing practice that uses floor plans, colour, lighting, displays, technology, and other elements to attract customer attention.
- Its ultimate purpose is to use the retail space to generate more sales by making a store stand out and attracting shoppers.

## Courses

- Digital Marketing (From Udacity ) -2021.
- Digital Marketing (From Bridge-2014.
- Graphic Design (From Creative Group) -2019.
- Devices Surveying and Programs Surveying -2013.
- ICDL (From Alexandria University) -2013.

## Skills

- Sales flow
- Sales culture
- Strategic planning
- Timely resolution
- Daily sales report
- Customer service
- Digital Marketing
- Microsoft Office ( Word – Excel – Powerpoint)

## Personal Skills

- Fast Learner
- Teamwork
- Contact The Team
- Communication Skills
- Interpersonal skills
- Goal-oriented
- Work Under Pressure