



Samir Budhwani

Executive - Finance & Accounts,
Business Development , Marketing

Location

Currently at Sharjah – Dubai
From Pune, India

Contact Details

Phone

UAE: +971-559931674

India: +91-9823112079

Email ID

skjasamir@hotmail.com

Education Qualification From Pune University

- Masters of Commerce
- Diploma in Taxation Law
- Bachelor of Commerce
- CA Intermediate (Group-I) (ICAI)
- Accounting Technician (ICAI)

Skills

- New Business Development ★★★★★
- Vendor Management ★★★★★
- Customer / Contract Negotiation ★★★★★
- Traditional Marketing Strategies ★★★★★

Interests

- Reading
- Travelling
- Exploring

Professional Summary & Brief Description

6 Years as Executive - Finance & Accounts
having experience in Accounts Receivables, Payables,
General Accounting, Maintaining Ledgers, P&L Account,
Balance Sheet, Billings/Invoicing, Taxation, Filing Returns
and all round Business Accounting.

2+ years of experience in Stores/ Warehousing.
Store Inwards & Despatch , Inventory Management
InCharge. Dealt with Accounting at Store Level too mainly in
the FMCG Space.

4 years in Business Development, Marketing & Sales of
FMCG products mainly in B2B segments.

My overall experience has given me a thorough
understanding of accounts , finance, operations as well as
dealing with customer negotiations.

I define myself as having an entrepreneurial mindset, being
detail-oriented, attentive, decisive, results-oriented and
collaborative professional bringing expertise in the
organisation I work for.

Work History

Executive – Finance & Accounts

Akay Agencies

Pune – **July 2017 – August 2023**

- Accounts Receivables.
- Accounts Payables.
- Invoicing, Billings.
- Ledger Accounts, Bank Statements, Reconciliations,
Monthly Accounting, VAT/GST Accounting & Filing.
- Oversaw budgets, P&L Accounts, Balance Sheets and
Finalization of Accounts.

Manager – Stores/Warehouse Accounts & Incharge

Akay Agencies

Pune – **April 2015 to June 2017**

- Inventory Management, Planning Store Incharge and
responsible for Inwards and Despatch, Stock Taking.

Coordinator – Business Development, Marketing & Sales

Akay Agencies

Pune – **April 2011 to March 2015**

- Assisted seniors with research, customer meets and
customer service.
- Presented ground reports, research and client
feedback to the seniors.