

Samy El-wishy

PROFESSIONAL TITLE

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Birth: 24/10/1985 | Resident Visa | Egyptian | Arabic speaker



Objective

Dedicated and detail-oriented Transaction Clearance Representative with a proven track record of ensuring accurate and efficient processing of financial transactions. Adept at navigating complex regulatory frameworks and delivering exceptional customer service. Seeking an opportunity to contribute my skills and expertise in a dynamic organization where precision and integrity are valued.

Experience

Transaction Clearance Representative

GHM Public Trading | 2023 – 1/2024 | Dubai, UAE

- Processed a high volume of financial transactions accurately and efficiently, ensuring compliance with company policies and industry regulations.
- Conducted thorough reviews of transaction documentation to identify discrepancies, mitigating potential risks and ensuring data integrity.
- Collaborated with internal teams, including compliance and legal, to address any issues and ensure smooth transaction processing.
- Interacted with clients and provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.
- Stayed abreast of industry trends, regulatory changes, and best practices to ensure compliance and improve overall process efficiency.

Clothes Factory Manager

El-Malaky Manufacturing | 2019 – 2023 | Cairo, Egypt

- Managed day-to-day operations of the clothes manufacturing facility, overseeing production schedules, quality control, and inventory management.
- Implemented cost-effective measures, resulting in a 15% reduction in production expenses.
- Coordinated with design and production teams to ensure timely delivery of clothing products while maintaining high-quality standards.
- Developed and implemented safety protocols to ensure a secure working environment for all staff.
- Collaborated with sales and marketing teams to strategize product launches and promotions.

Consumer Goods Seller

Ragab Sons Hypermarket | 2017 – 2019 | Cairo, Egypt

- Promoted and sold consumer goods packages to clients, consistently meeting and exceeding sales targets.
- Collaborated with the marketing team to create compelling promotions and displays, resulting in a 20% increase in customer engagement and sales during promotional periods.
- Conducted quarterly meetings with clients to provide updates, address concerns, and explore opportunities for service renewal.
- Implemented cross-selling strategies, effectively promoting complementary products and increasing average transaction value by 12%.
- Maintained a well-organized and visually appealing sales floor, ensuring a positive shopping experience for customers.
- Handled transactions efficiently, processed payments, and managed inventory.

- Implemented an inventory tracking system, reducing instances of stockouts by 25% and minimizing excess inventory, resulting in cost savings.
- Actively participated in company training programs, staying updated on product knowledge, sales techniques, and customer service best practices.

Sales Associate

Carrefour Store | 2014 – 2017 | Cairo, Egypt

- Assisted customers in finding products and provided information on promotions and discounts.
 - Operated cash registers and processed transactions accurately.
 - Maintained a clean and organized store environment.
 - Collaborated with team members to achieve daily sales goals.
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Education

Diploma in Construction and Building | Egypt

- Proficient in construction technology and methods
- Strong foundation in structural engineering principles
- Project management and budgeting skills
- Knowledge of building codes, regulations, and safety practices

Skills & abilities

- Excellent customer service and interpersonal skills.
- Proven ability to meet and exceed sales targets.
- Experience in managing clothes manufacturing operations.
- Attention to detail in maintaining a neat and organized sales environment.
- Strong communication and teamwork skills.