



Sanaullah Khokhar

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Profile Summary

An educational background with a Bachelor's Degree in Rural Sociology from SAU TANDO JAM. Over all 7 years' experience in Banking Sector and Public Sector NGOs.

SKILLS

- ✓ Problem-Solving
- ✓ Accountable/Responsible
- Team Player
- ✓ Decision Making
- ✓ Independent Self Starter
- ✓ Multiple Task Achievers
- ✓ Microsoft Office
- ✓ Tally.ERP9
- ✓ SPSS.
- ✓ T24

STRENGTHS

Dependable & dedicated person, encourage by collaborative workplace, team and motivational goal sitting. Proactively communicate across all level of the organization both orally and in writing with peers, clients, supervisor and stakeholders by building sense of trust, positivity and enthusiasm. Can display leadership, skills promoting collective success through open dialogue, goal setting and information decision making and addressing potential conflicts to prevent escalation.



PROFESSIONAL EXPERIENCE

MAM TRADING GROUP L.L.C

Sales Person
DEIRA, DUBAI | November 2022 to Present

- Knowledge of principles and methods for showing, promoting, and selling products or services.
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing & potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.

KHUSHHALI MICROFINANCE BANK LTD. WAGGAN BRANCH,

MSME - Loan Officer
SINDH, PAKISTAN | APRIL 2019 To NOVEMBER 2021

- Identify new MSME/ small business enterprises in the assigned area.
- Assess their loan requirements based on customer need present appropriate loan proposals to the credit committee for approval.
- Business Growth: Implement assigned sales/service plan to achieve growth objectives by agreeing on micro level sales, service, and cross-selling.
- Portfolio Management: Proactive collection perusal, ensuring timely payment of loan and negotiation directly or through other elements included in KMBL's distribution channels.
- To detect the point of compromise of multiple fraudulent cases and give recommendation.

PERSONAL DETAILS



09/11/1989



Pakistani



Married



Working out,
Badminton
Cricket
Listening Music



Transfer Visa



English
Urdu
Sindhi

MMP

Social Mobilizer

NASIRABAD SINDH, PAKISTAN | AUGUST 2012 To
JANUARY 2016

- Assist senior staff in work planning and door to door surveys at all levels.
- Create awareness of project aim and objective in communities.
- Motivate community people through orientation sessions and project briefs.
- Responsible for reporting and maintaining the record updated on daily basis.
- Learnt how to manage at a distance more effectively.



EDUCATION

BACHELOR IN RURAL SOCIOLOGY (BSc Honors)

SAU, Tando Jam Sindh, Pakistan | 2008 - 2012