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# SANDEEP NAIR

SALES MANAGER



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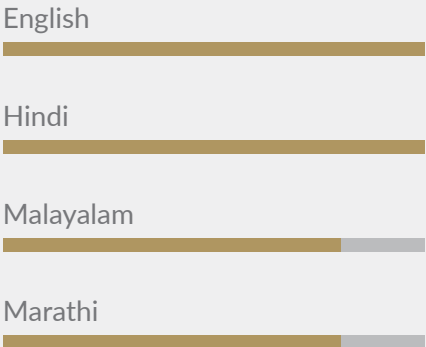
## EDUCATION

BA  
Kakatiya University / 2015

## SKILLS

- Inventory control and demand forecasting
- Supply chain management and procurement
- Team leadership and staff development
- Excellent problem-solving and decision-making abilities
- Strong communication and interpersonal skills
- Process improvement and operational efficiency
- Warehouse management and logistics optimization
- Proficient in inventory management software

## LANGUAGES



Highly skilled and dedicated Sales Manager with a successful track record in overseeing operations, optimising inventory management, and ensuring efficient logistics. Committed to delivering exceptional results and contributing to the growth and success of an organisation.

## WORK EXPERIENCE

Sree kaleswari gold  
Jan 2019 - Dec 2023  
Thrissur, Kerala

### SALES AND PURCHASE MANAGER

- Responsible for managing sales and purchases within the gold industry, overseeing transactions, negotiating deals, and ensuring optimal pricing strategies.
- Key duties include monitoring market trends, building relationships with suppliers and buyers, and implementing effective sales and procurement strategies to maximize profitability.

VGN Jewellers,  
Mumbai  
Jan 2011 - Jan 2019  
Mumbai

### SHOP INCHARGE

- Oversaw the daily operations of a bustling jewellery shop, ensuring smooth functioning and exceptional customer service.
- Prepared stock reports, analyzed sales data, and implemented strategies to optimize inventory levels.
- Coordinated with vendors and managed purchase orders, ensuring timely delivery and cost-effective procurement.
- Served as a staff coordinator, training and motivating team members to achieve sales targets and deliver excellent customer experiences.