

Sandeep Nair

A 101, Shri Ganesh Apt,
Savarkar Nagar, Thane West, Thane, 400606

Current location: Dubai, United Arab Emirates

Phone: +91 7738971555 | +971 581541569

Email: sandy937993@gmail.com



Professional Summary

Highly skilled and dedicated Sales Manager with a successful track record in overseeing operations, optimising inventory management, and ensuring efficient logistics. Committed to delivering exceptional results and contributing to the growth and success of an organisation.

Work Experience

Sales and Purchase Manager

Sree Kaleswari Gold | Thrissur, Kerala

Jan 2019 - Dec 2023

- Managed sales and purchases within the gold industry, overseeing transactions, negotiating deals, and ensuring optimal pricing strategies.
- Monitored market trends, built relationships with suppliers and buyers, and implemented effective sales and procurement strategies to maximise profitability.

Shop Incharge

VGN Jewellers | Mumbai

Jan 2011 - Jan 2019

- Oversaw daily operations of a bustling jewellery shop, ensuring smooth functioning and exceptional customer service.
- Prepared stock reports, analysed sales data, and implemented strategies to optimise inventory levels.
- Coordinated with vendors and managed purchase orders, ensuring timely delivery and cost-effective procurement.
- Trained and motivated staff to achieve sales targets and deliver excellent customer experiences.

Education

BA | Kakatiya University | 2015

Skills

- Inventory control and demand forecasting
- Supply chain management and procurement
- Team leadership and staff development
- Problem-solving and decision-making abilities
- Communication and interpersonal skills
- Process improvement and operational efficiency

- Warehouse management and logistics optimisation
- Proficient in inventory management software

Languages

- English
- Hindi
- Malayalam
- Marathi