



Sanil M.J

Restaurant Manager

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8939389757

No 38 Besant Nagar 1st
Main Road Adyar Chennai

20/05/1986

Married

Indian

Languages

Hindi Very Good

English Good

Tamil Very Good

Malayalam Native Speaker

Summary

Accomplished professional with extensive expertise in customer relationship management and sales strategy development. Demonstrates proficiency in inventory management, financial reporting, and point of sale operation. Proven track record in team leadership, conflict resolution, and performance analysis. Adept at enhancing customer service through effective communication and relationship building. Skilled in market analysis, product knowledge, and adaptive problem solving to drive sales growth. Multilingual communicator with a strong focus on client engagement and online sales enhancement. Career goal: to leverage skills in a dynamic retail environment to optimise customer satisfaction and business success.

EXPERIENCES

2019 - 2024

Jewellery salesman

Krishna Pearls and Diamonds Pvt Ltd, Chennai
Chennai domestic and international airports stores
retail sales

2012 - 2016

Restaurant General Manager

Thoondil The Family Restaurant, Chennai
General manager of south India first live seafood
restaurant

2019 -
Present

Restaurant Manager

Kuttanadu Restaurant, Adyar chennai
Most famous Kerala Restaurant in Chennai

2016 - 2019

Heavy bus driver

Parveen travels pvt ltd, Chennai
Heavy licensed staff bus driver

2007 - 2012

FRP technician and store keeper

Ideal Plastic Factory shariah UAE, Sharjah
Fibre sheets and FRP products moulder and
laminator, QC and store keeper work.

Skills

Customer relationship management Sales strategy development Inventory management Financial reporting Point of sale operation Team leadership Conflict resolution Performance analysis Customer service Effective communication Relationship building Market analysis Product knowledge Adaptive problem solving Communication Face-to-face selling Customer relations Cash handling Sales motivated Sales strategising Store opening and closing Customer needs analysis Creative problem solving Client engagement Sales presentations Highly organised Payment Processing Product knowledgeability Stock management Online sales enhancement Multilingual communication Home delivery services

Education

2002 - 2003

SSLC

Santha Higher Secondary School , Thrissur

Passport number

R3311517

26/07/2027