# Sanjarbek Dekhkanov

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#### CAREER OBJECTIVE

I am a customer sales and services worker with over 15 years of experience working for a variety of competitive companies. I possess impeccable written and verbal communication skills and excellent interpersonal skills. My Managers will tell you I am efficient and organized; a helpful people person with superior follow-through; and excellent at building rapport and fostering mutually beneficial relationships. My supervisors look at the bottom line and acknowledge my overall contributions to the company.



#### CORE COMPETENCIES

- Motivated
- Adaptable
- Driven

- Detailed and Organized
- Resourceful
- Adaptable

#### PROFESSIONAL EXPERIENCE

#### NAVRUZ MALL. ANDIJAN, UZB

Retail Sales Associate/, NOV 2020 - DEC2024

- Welcoming customers with a friendly demeanor, offering product information, and assisting them in finding items.
- Understanding and promoting current sales, promotions, and loyalty programs to enhance the customer experience and drive sales.
- Maintaining a clean, organized, and visually appealing sales floor, including restocking shelves, arranging displays, and ensuring product areas meet merchandising standards.
- Answering customer inquiries regarding products, store policies, and services, providing knowledgeable and helpful responses to enhance satisfaction.
- Operating the point-of-sale (POS) system, processing payments, handling returns, and managing customer transactions efficiently and accurately.
- Assisting in inventory management tasks, including receiving shipments, conducting stock counts, and reporting low stock or product discrepancies to management.
- Supporting loss prevention efforts by monitoring the sales floor, reporting suspicious activity, and following security policies.
- Collaborating with fellow team members to achieve sales targets, meet store goals, and contribute to a
  positive team environment.
- Reporting to the Store Manager or Assistant Manager, ensuring that daily tasks align with store goals and standards.

#### **BOBUR BAKERY. ANDIJAN, UZB**

Baker, Senior Baker, Shift Lead JUL 2014 - NOV 2020

- Provided exceptional customer service by creating custom orders and helping customers choose the perfect baked goods.
- Mixing and blending ingredients according to recipes
- Baking breads and other baked goods
- Operating and maintaining baking machinery and equipment
- Monitoring the quality of ingredients and finished products
- Packaging and labeling baked goods
- Ensuring sanitation standards in the work area
- Ensured that all products were of the highest quality and safety standards.
- Manage a team of 5 bakers and oversee the production of a variety of baked goods.

#### AKMAL PHARM (PHARMACEUTICAL LLC), Andijan, UZB

# Storekeeper/Warehouse associate/ Helper, AUG 2007 - JUL2014

- Supervising materials and goods orders and dispatch in order to ensure its rational use.
- Receiving orders and deliveries, identifying and reporting potential discrepancies against delivery order.
- Store materials in accordance with the system in force in order to ensure continuous availability.
- Updating and/or creating stock cards.
- Checking the received cold boxes and controlling the cold chain-monitoring card.
- Storing materials in accordance with the system in force in order to ensure continuous availability ensuring that all items are well organized and correctly stored, well protected, fully identified and easily accessible (cleanliness, security, access, etc.).

### **EDUCATION**

#### ANDIJAN STATE MEDICAL COLLEGE FACULTY PHARMACEUTICALS, Andijan, UZB

#### Pharmacist Assistant, MAY2007

- Published in school's newspaper editorial
- Summer Internship for the Akmal Pharm, Pharmacy.
- Part time teacher at Andizhan Development Language centre
- Facilitated multiple students' debate courses & tournaments
- Facilitated free language courses for the children with dedication.

## ADDITIONAL SKILLS

- Proficient in Microsoft Office (PowerPoint, Outlook, Word, Excel, Access)
- Fluent in Russian (written and spoken)
- Posses a valid International driving license (Can operate a light vehicle in UAE.).